

2 November 2017

## Altice N.V. – Q3 2017 Pro Forma<sup>1</sup> Results

- Altice continued to focus on executing on its strategy to create the best customer experience, the best infrastructure and the best content during the third quarter of 2017.
- Revenue growth and margin expansion driven by strong Altice USA performance with substantial headroom for further improvement across all operations:
  - Altice N.V. Group revenue growth of +0.3% growth YoY on a constant currency (CC) basis in Q3 2017;
  - Altice USA revenue growth of +3.2% YoY on a CC basis, and growth in Israel of +3.1% YoY on a CC basis, offset by slight revenue decline in France of -1.3% YoY and revenue decline in Portugal of -3.1% YoY due to mismanagement of rate events.
- Altice Group Adjusted EBITDA<sup>2</sup> grew +4.2% on a CC basis driven by the strong growth of Altice USA +18.9% YoY on a CC basis under IFRS:
  - Altice Group Adjusted EBITDA margin increased by +1.5 percentage points YoY to 41.0%;
  - Altice USA reached an Adjusted EBITDA margin of 44.9% in Q3 (+6.1% pts YoY vs. 38.8% in Q3 2016), France margin decreased by -0.7% pts to 36.6% and Portugal margin increased +0.9% pts to 46.8%.
- Altice Group Operating Free Cash Flow<sup>3</sup> grew +6.2% on a CC basis in Q3 driven by the strong growth of Altice USA +13.8% on a CC basis under IFRS.
- Progressing with fastest deployment of state-of-the-art fiber (FTTH) technology planned across Europe / U.S., targeting a global run-rate of c.4+ million FTTH homes passed p.a. by 2018:
  - Leading fiber<sup>4</sup> operator in France reaching over 10 million homes passed at the end of Q3 (+433k QoQ including FTTH acceleration), targeting nationwide coverage by 2025;
  - Altice USA's fiber-to-the-home (FTTH) deployment is on track to reach one million homes constructed by year end 2018 (one million homes to be designed by year end 2017);
  - Leading fiber (FTTH) operator in Portugal reaching 4 million homes passed at the end of Q3 (+177k QoQ), targeting nationwide coverage by 2020.
- Significant progress expanding into the media and advertising space; integrating NextRadioTV into Altice Media Group, combining Teads and Audience Partners with Altice's telecoms businesses (building the future of cross-screen advertising) and pending Media Capital acquisition<sup>5</sup>.
- Altice One launch – new home entertainment hub to support significantly improved video, broadband and phone experience for Altice USA customers.

<sup>1</sup> Financials shown in these bullet points are pro forma defined as results of the Altice N.V. Group as if the acquisition of Cablevision (Optimum) had occurred on 1/1/16 (excluding Belgium & Luxembourg and Newsday Media Group as if the disposals occurred on 1/1/16). The acquisitions of NextRadioTV and Altice Media Group France included from 1/1/16, pro forma for the sale of press titles within the AMG France business in April and October 2017. Segments shown on a pro forma standalone reporting basis, Group figures shown on a pro forma consolidated basis. Financials include the contribution from the insourcing of Parilis and Intelcia, as well as the contribution from Teads, in Q3-17 (not in Q3-16).

<sup>2</sup> See reconciliation of non-GAAP performance measures to operating profit for the three and nine months period ended on page 23 of this release.

<sup>3</sup> Operating Free Cash Flow defined here as Adjusted EBITDA-capex.

<sup>4</sup> FTTB and FTTH homes passed.

<sup>5</sup> Media Capital acquisition under regulatory process.

- Further strengthening and simplification of diversified capital structure, including taking SFR private and significant refinancing across Altice's SFR and Altice International credit silos. Agreement for SFR Group to acquire French Overseas Territory telecom business from Altice International.

**Michel Combes, Chief Executive Officer of Altice N.V., said:** *"Our priority is execution on our clear long-term strategy: to be the number one operator for the quality of our wholly-owned telecoms infrastructure and the number one convergence player, providing the best customer experience with best-in-class financial performance."*

*Revenue growth and margin expansion for Altice Group are currently being driven by the strong performance of Altice USA. The launch of Altice One is just the beginning of a new, better and simple experience for our customers as we look to become the connected home provider of choice. And as we invest more in our fiber project and digitalisation we will continue to improve service metrics, further reduce churn and see additional efficiency savings.*

*In Europe, we are intensifying the operational focus to improve customer experience and return France and Portugal to growth. To support the turnaround here we are expanding our fiber FTTH coverage at an accelerated pace as well as continuing to invest in improving our mobile network quality and providing differentiated content bundles.*

*Lastly, we are also quickly expanding into the media and advertising space which are our fastest growing businesses in the Group today."*

**November 2, 2017: Altice N.V. (Euronext: ATC NA and ATCB NA), today announces financial and operating results for the quarter ended September 30, 2017.**

## Key financial figures in Q3

- Altice Group Revenue €5,755m, increase of +0.3% YoY on a constant currency (CC) basis; down -1.8% YoY on a reported basis:
  - €2,757m France (SFR) Revenue, down -1.3%;
  - €1,970m Altice USA Revenue, increase of +3.2% on a CC basis to \$2,327m in local currency; down -2.5% on a reported basis;
  - €566m Portugal Revenue, down -3.1%.
- Altice Group Adjusted EBITDA €2,358m, increase of +4.2% on a CC basis; up +1.8% YoY on a reported basis:
  - €1,009m France (SFR) Adjusted EBITDA, down -3.2%.
  - €885m Altice USA Adjusted EBITDA, increase of +18.9% on a CC basis to \$1,042m in local currency; up +12.8% on a reported basis;
  - €265m Portugal Adjusted EBITDA, down -1.3%.
- Altice Group Adjusted EBITDA margin expanded by +1.5% pts YoY to 41.0%:
  - France (SFR) margin decreased by -0.7% pts to 36.6%.
  - Altice USA margin increased +6.1% pts to 44.9% under IFRS (44.1% under GAAP<sup>6</sup> reporting standard);

<sup>6</sup> U.S. generally accepted accounting principles ("GAAP") reporting standard.

- US Optimum margin increased by +7.9% pts to 43.7% under IFRS (42.9% under GAAP);
- US Suddenlink margin increased by +1.4% pts to 47.8% under IFRS (47.1% under GAAP).
- Portugal margin increased by +0.9% pts to 46.8%.
- Altice Group Operating Free Cash Flow of €1,411m, increase of +6.2% on a CC basis<sup>7</sup>; up +2.9% YoY on a reported basis.

## 2017 Guidance<sup>8</sup>

For 2017, Altice Group revenue is expected to grow on a pro forma organic basis. Group Adjusted EBITDA is expected to grow at the low end of the guidance range for high-single digit growth (consistent with year-to-date EBITDA growth of c.6% YoY on a CC basis). Group capex is expected to be c.€4bn.

## Other Significant Events

- On November 2, 2017, Altice Caribbean entered into a term sheet agreement with SFR Group to acquire 100% of the share capital of Altice Blue Two (holding company of the telecom business in the French Overseas Territory). The implementation of this transaction is subject to technical conditions precedent, including the approval of the relevant corporate bodies at the level of Altice Caribbean and SFR Group. The closing of this transaction is expected to occur before the end of Q1 2018 with the transfer of the French Overseas Territory assets from the Altice International restricted group to the SFR restricted group.
- On October 9, 2017, Altice N.V. announced the successful refinancing of a portion of the existing debt of its SFR and Altice International credit pools. SFR and Altice International priced €4bn of new Term Loans, and Altice International also priced €675m of Senior Unsecured Notes with a coupon of 4.75%, now the lowest coupon in the Altice Group.
- On August 28, 2017, Altice N.V. announced the start of a programme to repurchase shares with an aggregate market value equivalent of up to €1bn, and that would end no later than August 31, 2018. As part of this programme, Altice intends to purchase up to €1bn of Altice common shares A and Altice common shares B on Euronext Amsterdam, which it intends to cancel upon repurchase and/or hold in treasury. On October 16, 2017, Altice N.V. announced that this share repurchase programme had been suspended and that a new programme to repurchase shares also in closed periods commenced and would continue until today, November 2, 2017 (inclusive). This share repurchase programme has been conducted within the parameters prescribed by the Market Abuse Regulation 596/2014 and the safe harbour parameters prescribed by the Commission Delegated Regulation 2016/1052 for buyback programmes. On November 3, 2017, Altice will resume its discretionary share repurchase activity. During the third quarter, Altice purchased approximately 7.7m shares of Altice common shares A and 0.5m of common shares B for a total of €147.0m. Up until the end of October 2017, Altice purchased a cumulative amount of approximately 16.4m shares of Altice common shares A and 1.1m of common shares B for a total of €307m. These share repurchase programmes form part of Altice's strategy to create superior, long-term value for all of its shareholders.
- On August 10, 2017, Altice N.V. announced the crossing of the 95% ownership threshold in SFR Group, increasing its stake to 95.9% having entered into several agreements relating to the acquisition of SFR Group shares through exchanges against Altice N.V. common shares A. Altice also announced on this

<sup>7</sup> Excluding €407.7m of capex related to the acquisition of multi-year major sports rights (English Premier League Football, French Basketball League and English Premiership Rugby) in France and other territories in Q3 2016.

<sup>8</sup> 2017 guidance applies to current Group perimeter in this earnings release at constant currency. Refers to pro forma revenue and EBITDA growth including Optimum (Cablevision) and Media assets in France (i.e. NextRadioTV and Altice Media Group France, pro forma for the sale of press titles within the AMG France business in April and October 2017), and excluding Belgium and Luxembourg, for 12 months in 2016. Capex guidance excludes net impact of handset securitisation / supplier financing (€98m year to date as of the end of Q3 2017).



## Earnings Release

date its intention to file with the French financial market authority (AMF) a buyout offer followed by a squeeze-out for the remaining SFR Group shares for a price of €34.50 per share (filed subsequently on September 4, 2017). On September 19, 2017, Altice announced the AMF had granted its clearance decision. On October 9, 2017, Altice announced the implementation of the squeeze-out of the SFR Group shares at the price of the buyout offer, i.e. a cash payment of €34.50 per SFR Group share, net of all costs. The SFR Group shares have therefore been delisted from Euronext Paris.

### Contacts

#### Head of Investor Relations

Nick Brown: +41 79 720 1503 / [nick.brown@altice.net](mailto:nick.brown@altice.net)

#### Head of Communications

Arthur Dreyfuss: +41 79 946 4931 / [arthur.dreyfuss@altice.net](mailto:arthur.dreyfuss@altice.net)

### About Altice

Founded in 2001 by entrepreneur Patrick Drahi, Altice is a convergent global leader in telecoms, content, media, entertainment and advertising. Altice delivers innovative, customer-centric products and solutions that connect and unlock the limitless potential of its over 50 million customers over fiber networks and mobile broadband. The company enables millions of people to live out their passions by providing original content, high-quality and compelling TV shows, and international, national and local news channels. Altice delivers live broadcast premium sports events and enables millions of customers to enjoy the most well-known media and entertainment. Altice innovates with technology in its Altice Labs across the world. Altice links leading brands to audiences through premium advertising solutions. Altice is also a global provider of enterprise digital solutions to millions of business customers. Altice is present in 10 territories from New York to Paris, from Tel Aviv to Lisbon, from Santo Domingo to Geneva, from Amsterdam to Dallas. Altice (ATC & ATCB) is listed on Euronext Amsterdam. For more information, visit [www.altice.net](http://www.altice.net)

### Financial Presentation

Altice N.V. (Altice N.V., the "Company", or the "Successor entity") was created as a result of a cross-border merger with Altice S.A. as per a board resolution dated August 9, 2015. Altice N.V.'s shares started trading on Euronext Amsterdam from August 10, 2015 onwards. Altice N.V. is considered to be the successor entity of Altice S.A. and thus inherits the continuity of Altice S.A.'s consolidated business. Altice N.V. and its subsidiaries have operated for several years and have from time to time made significant equity investments in a number of cable and telecommunication businesses in various jurisdictions. Therefore, in order to facilitate an understanding of the Company's results of operations, we have presented and discussed the pro forma consolidated financial information of the Company – giving effect to each such significant acquisition and disposal as if such acquisitions and disposals had occurred by January 1, 2016 including the financials of Cablevision Systems Corporation (CSC) LLC (Optimum), NextRadioTV and Altice Media Group France; excluding Belgium and Luxembourg, Newsday Media Group, and press titles within the AMG France business

sold in April and October 2017, for the quarters ended September 30, 2016 and September 30, 2017 (the “Pro Forma Financial Information”). Financials include the contribution from the insourcing of Parilis and Intelcia, as well as the contribution from Teads, in Q3 2017 (not in Q3 2016).

This press release contains measures and ratios (the “Non-GAAP Measures”), including Adjusted EBITDA, Capital Expenditure (“Capex”) and Operating Free Cash Flow, that are not required by, or presented in accordance with, IFRS or any other generally accepted accounting standards. We present Non-GAAP measures because we believe that they are of interest to the investors and similar measures are widely used by certain investors, securities analysts and other interested parties as supplemental measures of performance and liquidity. The Non-GAAP measures may not be comparable to similarly titled measures of other companies, have limitations as analytical tools and should not be considered in isolation or as a substitute for analysis of our, or any of our subsidiaries’, operating results as reported under IFRS or other generally accepted accounting standards. Non-GAAP measures such as Adjusted EBITDA are not measurements of our, or any of our subsidiaries’, performance or liquidity under IFRS or any other generally accepted accounting principles, U.S. GAAP. In particular, you should not consider Adjusted EBITDA as an alternative to (a) operating profit or profit for the period (as determined in accordance with IFRS) as a measure of our, or any of our operating entities’, operating performance, (b) cash flows from operating, investing and financing activities as a measure of our, or any of our subsidiaries’, ability to meet its cash needs or (c) any other measures of performance under IFRS or other generally accepted accounting standards. In addition, these measures may also be defined and calculated differently than the corresponding or similar terms under the terms governing our existing debt.

Adjusted EBITDA is defined as operating income before depreciation and amortization, non-recurring items (capital gains, non-recurring litigation, restructuring costs) and equity based compensation expenses. This may not be comparable to similarly titled measures used by other entities. Further, this measure should not be considered as an alternative for operating income as the effects of depreciation, amortization and impairment, excluded from this measure do ultimately affect the operating results, which is also presented within the annual consolidated financial statements in accordance with IAS 1 - Presentation of Financial Statements.

Capital expenditure (Capex), while measured in accordance with IFRS principles, is not a term that is defined in IFRS nor is it presented separately in the financial statements. However, Altice’s management believe it is an important indicator for the Group as the profile varies greatly between activities:

- The fixed business has fixed Capex requirements that are mainly discretionary (network, platforms, general), and variable capex requirements related to the connection of new customers and the purchase of Customer Premise Equipment (TV decoder, modem, etc).
- Mobile Capex is mainly driven by investment in new mobile sites, upgrade to new mobile technology and licenses to operate; once engaged and operational, there are limited further Capex requirements.
- Other Capex: Mainly related to costs incurred in acquiring content rights.

Operating free cash flow (OpFCF) is defined as Adjusted EBITDA less Capex. This may not be comparable to similarly titled measures used by other entities. Further, this measure should not be considered as an alternative for operating cash flow as presented in the consolidated statement of cash flows in accordance with IAS 1 - Presentation of Financial Statements. It is simply a calculation of the two above mentioned non-GAAP measures.

## Financial and Statistical Information and Comparisons

Financial and statistical information is for the quarter ended September 30, 2017, unless otherwise stated, and any year over year comparisons are for the quarter ended September 30, 2016. Where financial or statistical information is given for the quarter ended September 30, 2016, any year over year comparisons are to the quarter ended September 30, 2015, unless otherwise stated.

## Regulated Information

This press release contains inside information within the meaning of Article 7(1) of the EU Market Abuse Regulation.

## Summary Financials

### Pro Forma Information

#### Altice N.V. - Quarter ended September 30, 2017

In EUR millions	Total Altice International	France	Total Altice USA	Corporate & Other	Eliminations	Total Altice N.V. Consolidated
<b>Standalone Revenues</b>	<b>1,405.7</b>	<b>2,756.7</b>	<b>1,970.2</b>	<b>83.3</b>	<b>(461.3)</b>	<b>5,754.6</b>
<b>Standalone Adjusted EBITDA</b>	<b>568.8</b>	<b>1,009.2</b>	<b>884.7</b>	<b>(35.4)</b>	<b>(69.7)</b>	<b>2,357.5</b>
<i>% margin</i>	<i>40.5%</i>	<i>36.6%</i>	<i>44.9%</i>	<i>nm</i>	<i>nm</i>	<i>41.0%</i>
<b>Standalone Group Capex</b>	<b>210.0</b>	<b>538.2</b>	<b>255.6</b>	<b>47.6</b>	<b>(104.6)</b>	<b>946.8</b>
<i>o/w</i>						
- Exclusive Content	10.5	-	-	-	-	10.5
- Acquisition of major sports rights	-	-	-	-	-	-
<b>Standalone Adjusted EBITDA-Capex</b>	<b>358.8</b>	<b>471.0</b>	<b>629.1</b>	<b>(83.0)</b>	<b>34.9</b>	<b>1,410.7</b>
<i>[ex-spectrum / major sports rights]</i>						

#### Altice International - Quarter ended September 30, 2017

In EUR millions	Portugal	Israel	DR	FOT	Others	Total Altice International	Corporate	Eliminations	Altice International Consolidated
<b>Standalone Revenues</b>	<b>566.2</b>	<b>251.5</b>	<b>170.1</b>	<b>47.9</b>	<b>370.1</b>	<b>1,405.7</b>	<b>37.3</b>	<b>(101.8)</b>	<b>1,341.2</b>
<b>Standalone Adjusted EBITDA</b>	<b>265.0</b>	<b>116.1</b>	<b>84.1</b>	<b>21.6</b>	<b>81.9</b>	<b>568.8</b>	<b>.1</b>	<b>(28.4)</b>	<b>540.5</b>
<i>% margin</i>	<i>46.8%</i>	<i>46.2%</i>	<i>49.4%</i>	<i>45.2%</i>	<i>22.1%</i>	<i>40.5%</i>	<i>nm</i>	<i>nm</i>	<i>40.3%</i>
<b>Standalone Group Capex</b>	<b>107.1</b>	<b>65.5</b>	<b>24.0</b>	<b>10.5</b>	<b>2.9</b>	<b>210.0</b>	<b>42.1</b>	<b>(27.1)</b>	<b>225.0</b>
<i>o/w</i>									
- Exclusive Content	-	9.1	-	-	1.4	10.5	-	-	10.5
- Acquisition of major sports rights	-	-	-	-	-	-	-	-	-
<b>Standalone Adjusted EBITDA-Capex</b>	<b>157.9</b>	<b>50.7</b>	<b>60.1</b>	<b>11.1</b>	<b>79.0</b>	<b>358.8</b>	<b>(42.0)</b>	<b>(1.3)</b>	<b>315.5</b>
<i>[ex-spectrum / major sports rights]</i>									

## Altice N.V. - Quarter ended September 30, 2016

In EUR millions	Total Altice International	France	Total Altice USA	Corporate & Other	Eliminations	Total Altice N.V. Consolidated
<b>Standalone Revenues</b>	<b>1,052.4</b>	<b>2,792.3</b>	<b>2,019.7</b>	<b>44.2</b>	<b>(47.2)</b>	<b>5,861.5</b>
<b>Standalone Adjusted EBITDA</b>	<b>476.5</b>	<b>1,042.9</b>	<b>784.4</b>	<b>12.5</b>	<b>(.1)</b>	<b>2,316.1</b>
<i>% margin</i>	<i>45.3%</i>	<i>37.3%</i>	<i>38.8%</i>	<i>nm</i>	<i>nm</i>	<i>39.5%</i>
<b>Standalone Group Capex</b>	<b>619.5</b>	<b>536.2</b>	<b>197.8</b>	<b>-</b>	<b>-</b>	<b>1,353.4</b>
<i>o/w</i>						
- Exclusive Content	13.0	-	-	-	-	13.0
- Acquisition of major sports rights	407.7	-	-	-	-	407.7
<b>Standalone Adjusted EBITDA-Capex</b>	<b>264.7</b>	<b>506.7</b>	<b>586.6</b>	<b>12.5</b>	<b>(.1)</b>	<b>1,370.4</b>
<i>[ex-spectrum / major sports rights]</i>						

## Altice International - Quarter ended September 30, 2016

In EUR millions	Portugal	Israel	DR	FOT	Others	Total Altice International	Corporate	Eliminations	Altice International Consolidated
<b>Standalone Revenues</b>	<b>584.4</b>	<b>240.9</b>	<b>176.5</b>	<b>51.7</b>	<b>(1.0)</b>	<b>1,052.4</b>	<b>-</b>	<b>-</b>	<b>1,052.4</b>
<b>Standalone Adjusted EBITDA</b>	<b>268.4</b>	<b>107.1</b>	<b>92.3</b>	<b>25.0</b>	<b>(16.3)</b>	<b>476.5</b>	<b>-</b>	<b>-</b>	<b>476.5</b>
<i>% margin</i>	<i>45.9%</i>	<i>44.5%</i>	<i>52.3%</i>	<i>48.3%</i>	<i>nm</i>	<i>45.3%</i>	<i>nm</i>	<i>nm</i>	<i>45.3%</i>
<b>Standalone Group Capex</b>	<b>99.9</b>	<b>60.2</b>	<b>36.0</b>	<b>10.5</b>	<b>412.9</b>	<b>619.5</b>	<b>-</b>	<b>-</b>	<b>619.5</b>
<i>o/w</i>									
- Exclusive Content	-	9.1	-	-	3.8	13.0	-	-	13.0
- Acquisition of major sports rights	-	-	-	-	407.7	407.7	-	-	407.7
<b>Standalone Adjusted EBITDA-Capex</b>	<b>168.5</b>	<b>46.9</b>	<b>56.3</b>	<b>14.5</b>	<b>(21.5)</b>	<b>264.7</b>	<b>-</b>	<b>-</b>	<b>264.7</b>
<i>[ex-spectrum / major sports rights]</i>									

## Quarter ended September 30, 2017

In EUR millions	Portugal	Israel	DR	FOT	Others	Total Altice International	France	Total Altice USA	Corporate	Total Altice N.V.
Fixed - B2C	160	158	26	13	3	361	719	1,613	-	2,694
Mobile - B2C	143	60	98	21	-	323	1,133	-	-	1,456
B2B and wholesale	218	33	41	5	2	299	795	275	-	1,369
Other	45	-	5	8	365	423	110	82	83	698
<b>Total standalone revenues</b>	<b>566</b>	<b>251</b>	<b>170</b>	<b>48</b>	<b>370</b>	<b>1,406</b>	<b>2,757</b>	<b>1,970</b>	<b>83</b>	<b>6,216</b>
Intersegment eliminations	(25)	(1)	(2)	(7)	(265)	(299)	(81)	(1)	(81)	(461)
<b>Total consolidated revenues</b>	<b>542</b>	<b>251</b>	<b>168</b>	<b>41</b>	<b>106</b>	<b>1,107</b>	<b>2,675</b>	<b>1,970</b>	<b>2</b>	<b>5,755</b>

## Quarter ended September 30, 2016

In EUR millions	Portugal	Israel	DR	FOT	Others	Total Altice International	France	Total Altice USA	Corporate	Total Altice N.V.
Fixed - B2C	170	159	27	16	3	376	733	1,654	-	2,763
Mobile - B2C	152	49	101	20	-	323	1,147	-	-	1,470
B2B and wholesale	234	32	44	6	3	319	821	277	-	1,417
Other	27	-	5	10	(8)	34	91	89	44	258
<b>Total standalone revenues</b>	<b>584</b>	<b>241</b>	<b>176</b>	<b>52</b>	<b>(1)</b>	<b>1,052</b>	<b>2,792</b>	<b>2,020</b>	<b>44</b>	<b>5,909</b>
Intersegment eliminations	(7)	-	(1)	(2)	17	7	(11)	-	(44)	(47)
<b>Total consolidated revenues</b>	<b>578</b>	<b>241</b>	<b>176</b>	<b>49</b>	<b>16</b>	<b>1,060</b>	<b>2,782</b>	<b>2,020</b>	<b>-</b>	<b>5,862</b>



# Earnings release

## Altice USA Financials: US GAAP / IFRS and Pro Forma Reconciliations

Altice USA Pro Forma (PF) Adjustments and US GAAP / IFRS and Management Fee Reconciliation

<i>In millions</i>	FY-14	Q1-15	Q2-15	Q3-15	Q4-15	FY-15	Q1-16	Q2-16	Q3-16	Q4-16	FY-16	Q1-17	Q2-17	Q3-17
USD / EUR FX rate	na	1.1261	1.1059	1.1115	1.0950	1.1095	1.1020	1.1299	1.1166	1.0810	1.1069	1.0645	1.1013	1.1750
Pay TV	4,299.3	1,065.4	1,089.4	1,055.4	1,050.4	4,260.6	1,054.1	1,062.2	1,052.0	1,058.9	4,227.2	1,071.4	1,059.9	1,054.4
Broadband	1,850.5	482.7	498.6	506.9	516.9	2,005.0	547.7	565.8	578.6	598.0	2,290.0	611.8	629.4	646.1
Telephony	911.8	230.7	230.7	226.5	224.1	912.0	221.0	220.1	216.2	214.8	872.1	210.9	208.5	204.8
Residential	7,061.6	1,778.8	1,818.8	1,788.8	1,791.3	7,177.6	1,822.8	1,848.1	1,846.8	1,871.7	7,389.4	1,894.0	1,897.7	1,905.2
Business Services	1,100.3	285.2	289.1	290.9	293.7	1,158.8	300.9	305.8	309.4	314.6	1,230.6	319.6	323.9	324.8
Advertising	386.5	78.9	89.1	81.7	95.8	345.5	79.4	90.5	88.8	106.8	365.4	80.0	92.7	85.0
Other	290.8	67.8	73.0	68.5	74.6	283.9	70.5	70.7	15.3	12.8	169.4	12.1	13.9	12.6
Eliminations	-	-	-	-	-	-	-	-	-	-	-	-	-	(.5)
Reported Revenue (USD)	8,839.3	2,210.6	2,270.0	2,229.9	2,255.4	8,965.9	2,273.5	2,315.2	2,260.2	2,305.9	9,154.8	2,305.7	2,328.3	2,327.7
Less Newsday	252.4	56.9	61.7	57.6	61.0	237.2	52.0	58.4	5.0	-	115.4	-	-	-
<b>PF Revenue GAAP &amp; IFRS (USD)</b>	<b>8,586.9</b>	<b>2,153.7</b>	<b>2,208.2</b>	<b>2,172.4</b>	<b>2,194.3</b>	<b>8,728.6</b>	<b>2,221.5</b>	<b>2,256.8</b>	<b>2,255.2</b>	<b>2,305.9</b>	<b>9,039.4</b>	<b>2,305.7</b>	<b>2,328.3</b>	<b>2,327.2</b>
<b>PF Revenue IFRS (EUR)</b>	<b>na</b>	<b>1,912.5</b>	<b>1,996.7</b>	<b>1,954.4</b>	<b>2,003.9</b>	<b>7,867.2</b>	<b>2,015.9</b>	<b>1,997.3</b>	<b>2,019.7</b>	<b>2,133.1</b>	<b>8,166.4</b>	<b>2,166.0</b>	<b>2,112.1</b>	<b>1,970.2</b>
<b>Adjusted EBITDA (USD)</b>	<b>2,738.7</b>	<b>677.2</b>	<b>719.0</b>	<b>672.7</b>	<b>703.6</b>	<b>2,772.5</b>	<b>743.6</b>	<b>815.7</b>	<b>863.2</b>	<b>929.6</b>	<b>3,352.0</b>	<b>941.7</b>	<b>994.0</b>	<b>1,026.6</b>
Add back: Altice management fee	na	-	-	-	.3	.3	2.5	2.5	8.1	7.5	20.6	7.5	7.5	7.5
IFRS SAC adjustment	na	3.5	3.7	5.2	4.4	16.7	3.7	3.7	4.1	3.1	14.7	3.6	4.1	4.8
IFRS Pension expense adjustment	na	3.0	3.0	3.0	3.0	12.0	3.0	1.0	.5	(1.6)	2.9	1.2	(.3)	2.7
<b>Adjusted EBITDA IFRS (USD)</b>	<b>na</b>	<b>683.7</b>	<b>725.6</b>	<b>680.8</b>	<b>711.3</b>	<b>2,801.5</b>	<b>752.8</b>	<b>822.9</b>	<b>875.9</b>	<b>938.6</b>	<b>3,390.2</b>	<b>954.0</b>	<b>1,005.3</b>	<b>1,041.5</b>
<b>Adjusted EBITDA IFRS (EUR)</b>	<b>na</b>	<b>607.1</b>	<b>656.1</b>	<b>612.5</b>	<b>649.6</b>	<b>2,525.0</b>	<b>683.1</b>	<b>728.3</b>	<b>784.4</b>	<b>868.3</b>	<b>3,062.8</b>	<b>896.2</b>	<b>912.6</b>	<b>884.7</b>
Capex GAAP (USD)	1,326.7	287.1	352.7	352.0	339.3	1,331.1	226.5	273.6	216.7	320.0	1,036.9	162.9	228.1	290.3
IFRS SAC adjustment	na	3.5	3.7	5.2	4.4	16.7	3.7	3.7	4.1	3.1	14.7	3.6	4.2	5.8
<b>Capex IFRS (USD)</b>	<b>na</b>	<b>290.5</b>	<b>356.4</b>	<b>357.2</b>	<b>343.7</b>	<b>1,347.8</b>	<b>230.2</b>	<b>277.4</b>	<b>220.9</b>	<b>323.2</b>	<b>1,051.6</b>	<b>166.6</b>	<b>232.3</b>	<b>296.1</b>
<b>Capex IFRS (EUR)</b>	<b>na</b>	<b>258.0</b>	<b>322.2</b>	<b>321.3</b>	<b>313.9</b>	<b>1,214.8</b>	<b>208.9</b>	<b>245.5</b>	<b>197.8</b>	<b>298.9</b>	<b>950.0</b>	<b>156.5</b>	<b>211.7</b>	<b>255.6</b>

Optimum (Cablevision Systems Corp.) Pro Forma (PF) Adjustments and US GAAP / IFRS and Management Fee Reconciliation

<i>In millions</i>	FY-14	Q1-15	Q2-15	Q3-15	Q4-15	FY-15	Q1-16	Q2-16	Q3-16	Q4-16	FY-16	Q1-17	Q2-17	Q3-17
USD / EUR FX rate	na	1.1261	1.1059	1.1115	1.0950	1.1095	1.1020	1.1299	1.1166	1.0810	1.1069	1.0645	1.1013	1.1750
Pay TV	3,151.9	789.0	803.2	777.6	773.2	3,143.0	774.3	780.7	772.9	778.8	3,106.7	789.4	784.6	782.2
Broadband	1,248.7	317.8	326.2	328.8	331.1	1,303.9	351.0	361.9	366.2	376.6	1,455.6	382.0	391.6	404.2
Telephony	744.0	188.5	189.3	186.3	184.1	748.2	181.3	181.1	178.0	177.8	718.2	176.4	175.4	172.9
Residential	5,144.5	1,295.3	1,318.7	1,292.7	1,288.4	5,195.1	1,306.6	1,323.8	1,317.1	1,333.1	5,280.5	1,347.8	1,351.6	1,359.3
Business Services	811.9	206.8	208.3	209.3	209.7	834.2	216.5	219.0	220.4	223.9	879.7	228.7	231.2	230.3
Advertising	285.3	58.8	68.0	60.4	70.5	257.8	58.5	68.9	67.8	81.9	277.1	61.7	74.0	67.6
Other	266.8	61.4	66.9	62.4	67.8	258.5	64.4	63.9	9.5	6.6	144.4	6.6	7.5	7.2
Reported Revenue (USD)	6,508.6	1,622.4	1,661.9	1,624.8	1,636.4	6,545.5	1,645.9	1,675.6	1,614.7	1,645.5	6,581.7	1,644.8	1,664.4	1,664.3
Less Newsday	252.4	56.9	61.7	57.6	61.0	237.2	52.0	58.4	5.0	-	115.4	-	-	-
<b>PF Revenue GAAP &amp; IFRS (USD)</b>	<b>6,256.2</b>	<b>1,565.4</b>	<b>1,600.2</b>	<b>1,567.3</b>	<b>1,575.4</b>	<b>6,308.3</b>	<b>1,593.9</b>	<b>1,617.2</b>	<b>1,609.7</b>	<b>1,645.5</b>	<b>6,466.3</b>	<b>1,644.8</b>	<b>1,664.4</b>	<b>1,664.3</b>
<b>PF Revenue IFRS (EUR)</b>	<b>na</b>	<b>1,390.1</b>	<b>1,446.9</b>	<b>1,410.0</b>	<b>1,438.7</b>	<b>5,685.7</b>	<b>1,446.4</b>	<b>1,431.2</b>	<b>1,441.6</b>	<b>1,522.2</b>	<b>5,841.8</b>	<b>1,545.1</b>	<b>1,509.9</b>	<b>1,409.1</b>
<b>Adjusted EBITDA (USD)</b>	<b>1,834.2</b>	<b>454.0</b>	<b>474.3</b>	<b>427.1</b>	<b>439.8</b>	<b>1,795.2</b>	<b>480.9</b>	<b>527.6</b>	<b>567.7</b>	<b>620.9</b>	<b>2,197.2</b>	<b>627.1</b>	<b>678.6</b>	<b>714.2</b>
Add back: Altice management fee	na	-	-	-	-	-	-	-	5.6	5.0	10.6	5.0	5.0	5.0
IFRS SAC adjustment	na	1.5	1.9	2.7	2.3	8.4	2.4	2.4	2.5	1.7	9.0	2.0	2.2	2.4
IFRS Pension expense adjustment	na	3.0	3.0	3.0	3.0	12.0	3.0	1.0	.5	(1.6)	2.9	1.2	(.3)	2.7
<b>Adjusted EBITDA IFRS (USD)</b>	<b>na</b>	<b>458.6</b>	<b>479.2</b>	<b>432.7</b>	<b>445.1</b>	<b>1,815.6</b>	<b>486.3</b>	<b>531.1</b>	<b>576.2</b>	<b>626.0</b>	<b>2,219.6</b>	<b>635.3</b>	<b>685.5</b>	<b>724.3</b>
<b>Adjusted EBITDA IFRS (EUR)</b>	<b>na</b>	<b>407.2</b>	<b>433.3</b>	<b>389.3</b>	<b>406.5</b>	<b>1,636.4</b>	<b>441.3</b>	<b>470.0</b>	<b>516.0</b>	<b>579.1</b>	<b>2,005.2</b>	<b>596.8</b>	<b>622.5</b>	<b>616.3</b>
Capex GAAP (USD)	909.4	152.1	239.2	243.6	226.2	861.1	152.6	193.8	134.2	204.5	685.0	115.6	154.8	199.7
IFRS SAC adjustment	na	1.5	1.9	2.7	2.3	8.4	2.4	2.4	2.5	1.7	9.0	2.1	2.2	3.4
<b>Capex IFRS (USD)</b>	<b>na</b>	<b>153.7</b>	<b>241.1</b>	<b>246.2</b>	<b>228.5</b>	<b>869.5</b>	<b>155.0</b>	<b>196.2</b>	<b>136.6</b>	<b>206.2</b>	<b>694.0</b>	<b>117.7</b>	<b>157.1</b>	<b>203.1</b>
<b>Capex IFRS (EUR)</b>	<b>na</b>	<b>136.5</b>	<b>218.0</b>	<b>221.5</b>	<b>208.7</b>	<b>783.7</b>	<b>140.6</b>	<b>173.6</b>	<b>122.4</b>	<b>190.8</b>	<b>627.0</b>	<b>110.6</b>	<b>143.1</b>	<b>175.3</b>

## Suddenlink (Cequel Communications Holdings I, LLC) US GAAP / IFRS and Management Fee Reconciliation

<i>In millions</i>	FY-14	Q1-15	Q2-15	Q3-15	Q4-15	FY-15	Q1-16	Q2-16	Q3-16	Q4-16	FY-16	Q1-17	Q2-17	Q3-17
USD / EUR FX rate	na	1.1261	1.1059	1.1115	1.0950	1.1095	1.1020	1.1299	1.1166	1.0810	1.1069	1.0645	1.1013	1.1750
Pay TV	1,147.5	276.5	286.1	277.8	277.2	1,117.6	279.7	281.5	279.1	280.2	1,120.5	282.0	275.2	272.2
Broadband	601.8	164.8	172.4	178.1	185.8	701.1	196.7	203.9	212.4	221.4	834.4	229.8	237.8	241.9
Telephony	167.8	42.2	41.5	40.2	40.0	163.8	39.7	38.9	38.2	37.1	153.9	34.5	33.1	31.8
Residential	1,917.1	483.5	500.0	496.1	502.9	1,982.6	516.2	524.3	529.7	538.7	2,108.9	546.2	546.1	546.0
Business Services	288.4	78.3	80.8	81.6	84.0	324.7	84.4	86.9	89.0	90.6	350.9	90.9	92.7	94.5
Advertising	101.2	20.1	21.1	21.3	25.2	87.7	20.9	21.6	20.9	24.9	88.4	18.2	18.7	17.5
Other	24.0	6.4	6.1	6.2	6.8	25.4	6.1	6.8	5.8	6.2	25.0	5.5	6.4	5.4
<b>Revenue GAAP &amp; IFRS (USD)</b>	<b>2,330.7</b>	<b>588.3</b>	<b>608.0</b>	<b>605.1</b>	<b>618.9</b>	<b>2,420.3</b>	<b>627.6</b>	<b>639.6</b>	<b>645.5</b>	<b>660.4</b>	<b>2,573.2</b>	<b>660.9</b>	<b>663.9</b>	<b>663.3</b>
<b>Revenue IFRS (EUR)</b>	<b>na</b>	<b>522.4</b>	<b>549.8</b>	<b>544.4</b>	<b>565.2</b>	<b>2,181.4</b>	<b>569.5</b>	<b>566.1</b>	<b>578.1</b>	<b>610.9</b>	<b>2,324.7</b>	<b>620.8</b>	<b>602.2</b>	<b>561.5</b>
<b>Adjusted EBITDA (USD)</b>	<b>904.4</b>	<b>223.2</b>	<b>244.6</b>	<b>245.6</b>	<b>263.8</b>	<b>977.3</b>	<b>262.7</b>	<b>288.0</b>	<b>295.5</b>	<b>308.7</b>	<b>1,154.9</b>	<b>314.7</b>	<b>315.4</b>	<b>312.4</b>
Add back: Altice management fee	na	-	-	-	.3	.3	2.5	2.5	2.5	2.5	10.0	2.5	2.5	2.5
IFRS SAC adjustment	na	1.9	1.8	2.5	2.1	8.3	1.3	1.3	1.7	1.4	5.7	1.6	2.0	2.4
<b>Adjusted EBITDA IFRS (USD)</b>	<b>na</b>	<b>225.1</b>	<b>246.4</b>	<b>248.1</b>	<b>266.2</b>	<b>985.9</b>	<b>266.5</b>	<b>291.8</b>	<b>299.7</b>	<b>312.6</b>	<b>1,170.6</b>	<b>318.7</b>	<b>319.8</b>	<b>317.3</b>
<b>Adjusted EBITDA IFRS (EUR)</b>	<b>na</b>	<b>199.9</b>	<b>222.8</b>	<b>223.2</b>	<b>243.1</b>	<b>888.6</b>	<b>241.9</b>	<b>258.3</b>	<b>268.4</b>	<b>289.2</b>	<b>1,057.6</b>	<b>299.4</b>	<b>290.1</b>	<b>268.4</b>
Capex GAAP (USD)	417.3	134.9	113.5	108.4	113.1	470.0	73.9	79.9	82.6	115.5	351.8	47.3	73.2	90.7
IFRS SAC adjustment	na	1.9	1.8	2.5	2.1	8.3	1.3	1.3	1.7	1.4	5.7	1.6	2.0	2.4
<b>Capex IFRS (USD)</b>	<b>na</b>	<b>136.8</b>	<b>115.3</b>	<b>110.9</b>	<b>115.2</b>	<b>478.3</b>	<b>75.2</b>	<b>81.2</b>	<b>84.2</b>	<b>116.9</b>	<b>357.6</b>	<b>48.9</b>	<b>75.2</b>	<b>93.0</b>
<b>Capex IFRS (EUR)</b>	<b>na</b>	<b>121.5</b>	<b>104.2</b>	<b>99.8</b>	<b>105.2</b>	<b>431.1</b>	<b>68.3</b>	<b>71.8</b>	<b>75.4</b>	<b>108.2</b>	<b>323.0</b>	<b>45.9</b>	<b>68.6</b>	<b>80.3</b>

## Notes to Summary Financials

- (1) Portugal is MEO / PT Portugal only for the pro forma financial information shown in the tables above and excludes Cabovisao and ONI (disposals completed January 19, 2016).
- (2) "Others" segment within Altice International includes Altice's B2B telecommunications solutions business and datacentre operations in Switzerland (Green and Green Datacenter), our datacentre operations in France (Auberimmo) and our content production and distribution businesses (Ma Chaîne Sport, Altice Entertainment News and Sport, and Altice Pictures). "Others" also includes the contribution from the insourcing of Parilis and Intelcia, as well as the contribution in Teads, in Q3 2017 (not in Q3 2016).
- (3) "Eliminations" are related to the elimination of intercompany transactions between companies of the Altice N.V. Group.
- (4) Adjusted EBITDA is defined as operating income before depreciation and amortization, non-recurring items (capital gains, non-recurring litigation, restructuring costs) and other adjustment (equity based compensation expenses).
- (5) IFRS SAC (subscriber acquisition costs) adjustment for the Adjusted EBITDA and Capex of both Suddenlink and Optimum refers to the capitalization of certain costs including some sales and distributor commissions.
- (6) Pro forma financial information shown above excludes Belgium and Luxembourg, Newsday Media Group and the press titles within the AMG France business sold in April and October 2017.

## Altice Group KPIs

**Q3-17 [3 months]**

As and for the quarter ended September 30, 2017  
in thousands except percentages and as otherwise indicated

	France	Portugal	Optimum	Suddenlink	Israel	Dominican Republic	French Overseas Territories	Total
<b>Fiber / non-fiber systems</b>								
<b>Homes passed</b>	<b>25,107</b>	<b>5,025</b>	<b>5,134</b>	<b>3,443</b>	<b>2,487</b>	<b>778</b>	<b>178</b>	<b>42,151</b>
Fiber / cable homes passed	10,396	3,928	5,134	3,180	2,487	704	172	26,000
<b>FIXED B2C</b>								
<b>Fiber / cable unique customers</b>	<b>2,162</b>	<b>577</b>	<b>2,887</b>	<b>1,642</b>	<b>1,006</b>	<b>207</b>	<b>59</b>	<b>8,539</b>
Fiber / cable customer net adds	44	35	(2)	(6)	(5)	(3)	0	64
3P / 4P / 5P customers	1,780	541	1,857	416	488	113	50	5,245
3P / 4P / 5P penetration	82%	94%	64%	25%	49%	54%	84%	61%
<b>Total fiber / cable RGUs</b>	<b>5,869</b>	<b>1,692</b>	<b>6,994</b>	<b>3,004</b>	<b>2,166</b>	<b>360</b>	<b>159</b>	<b>20,245</b>
Pay TV	1,880	569	2,382	1,048	797	135	59	6,871
Pay TV net adds	34	35	(19)	(14)	(2)	(3)	0	31
Broadband	2,002	549	2,653	1,368	706	126	50	7,455
Broadband net adds	47	35	7	9	0	4	(0)	103
Telephony	1,987	574	1,959	588	663	99	50	5,919
Telephony net adds	48	35	4	(1)	0	3	(0)	89
RGUs per fiber / cable customer	2.7	2.9	2.4	1.8	2.2	1.7	2.7	2.4
Fiber / cable ARPU	€ 38.6	€ 37.7	€ 133.5	€ 94.2	€ 54.6	€ 32.0	€ 62.5	-
<b>Total DSL / non-fiber unique customers</b>	<b>3,826</b>	<b>972</b>	-	-	-	<b>115</b>	<b>24</b>	<b>4,937</b>
DSL / non-Fiber customer net adds	(119)	(46)	-	-	-	6	(0)	(159)
<b>Total DSL / non-fiber RGUs (incl. DTH)</b>	<b>9,851</b>	<b>2,113</b>	-	-	-	<b>185</b>	<b>80</b>	<b>12,229</b>
Pay TV	2,274	672	-	-	-	19	4	2,969
Broadband	3,826	557	-	-	-	56	24	4,463
Telephony	3,751	884	-	-	-	110	52	4,797
<b>Total fixed B2C unique customers</b>	<b>5,988</b>	<b>1,549</b>	<b>2,887</b>	<b>1,642</b>	<b>1,006</b>	<b>322</b>	<b>84</b>	<b>13,476</b>
Penetration of homes passed	24%	31%	56%	48%	40%	41%	47%	32%
<b>MOBILE B2C</b>								
<b>Total mobile B2C subscribers</b>	<b>14,564</b>	<b>6,544</b>	-	-	<b>1,285</b>	<b>3,259</b>	<b>237</b>	<b>25,889</b>
Postpaid subscribers	12,455	2,784	-	-	1,144	538	182	17,104
Postpaid net adds	16	15	-	-	24	(12)	7	51
Prepaid subscribers	2,109	3,760	-	-	141	2,720	55	8,785
Mobile ARPU	€ 23.0	€ 6.3	-	-	€ 12.9	€ 8.6	€ 32.3	-

## Q3-16 [3 months]

As and for the quarter ended September 30, 2016  
in thousands except percentages and as otherwise indicated

	France	Portugal	Optimum	Suddenlink	Israel	Dominican Republic	French Overseas Territories	Total
<b>Fiber / non-fiber systems</b>								
<b>Homes passed</b>	<b>26,120</b>	<b>4,905</b>	<b>5,105</b>	<b>3,389</b>	<b>2,443</b>	<b>714</b>	<b>178</b>	<b>42,854</b>
Fiber / cable homes passed	8,936	2,937	5,105	3,130	2,443	615	171	23,337
<b>FIXED B2C</b>								
<b>Fiber / cable unique customers</b>	<b>1,984</b>	<b>449</b>	<b>2,873</b>	<b>1,636</b>	<b>1,020</b>	<b>192</b>	<b>58</b>	<b>8,214</b>
Fiber / cable customer net adds	44	21	(9)	8	(3)	8	0	70
3P / 4P / 5P customers	1,599	414	1,877	419	490	94	48	4,940
3P / 4P / 5P penetration	81%	92%	65%	26%	48%	49%	82%	60%
<b>Total fiber / cable RGUs</b>	<b>5,351</b>	<b>1,308</b>	<b>7,015</b>	<b>3,031</b>	<b>2,180</b>	<b>304</b>	<b>153</b>	<b>19,342</b>
Pay TV	1,749	443	2,443	1,113	816	130	58	6,751
Pay TV net adds	47	22	(27)	(13)	(3)	2	0	28
Broadband	1,810	421	2,603	1,324	700	98	48	7,003
Broadband net adds	58	22	(0)	18	2	12	1	112
Telephony	1,792	445	1,969	594	665	76	48	5,588
Telephony net adds	58	21	(25)	(2)	3	10	1	67
RGUs per fiber / cable customer	2.7	2.9	2.4	1.9	2.1	1.6	2.6	2.4
Fiber / cable ARPU	€ 41.2	€ 39.0	€ 136.6	€ 96.9	€ 54.5	€ 34.3	€ 63.3	-
<b>Total DSL / non-fiber unique customers</b>	<b>4,190</b>	<b>1,176</b>	-	-	-	<b>121</b>	<b>32</b>	<b>5,518</b>
DSL / non-Fiber customer net adds	(119)	(35)	-	-	-	(4)	(9)	(167)
<b>Total DSL / non-fiber RGUs (incl. DTH)</b>	<b>10,776</b>	<b>2,575</b>	-	-	-	<b>203</b>	<b>99</b>	<b>13,654</b>
Pay TV	2,487	809	-	-	-	-	5	3,301
Broadband	4,190	692	-	-	-	70	32	4,984
Telephony	4,099	1,074	-	-	-	133	62	5,369
<b>Total fixed B2C unique customers</b>	<b>6,174</b>	<b>1,625</b>	<b>2,873</b>	<b>1,636</b>	<b>1,020</b>	<b>313</b>	<b>90</b>	<b>13,732</b>
Penetration of homes passed	24%	33%	56%	48%	42%	44%	50%	32%
<b>MOBILE B2C</b>								
<b>Total mobile B2C subscribers</b>	<b>14,489</b>	<b>6,202</b>	-	-	<b>1,156</b>	<b>3,609</b>	<b>219</b>	<b>25,675</b>
Postpaid subscribers	12,304	2,735	-	-	1,063	591	156	16,849
Postpaid net adds	(73)	9	-	-	43	(0)	3	(18)
Prepaid subscribers	2,185	3,468	-	-	93	3,017	62	8,826
Mobile ARPU	€ 23.4	€ 7.1	-	-	€ 11.9	€ 8.6	€ 33.2	-

## Notes to Group KPIs tables

- (1) Total homes passed in France includes unbundled DSL homes outside of SFR's fiber / cable (FTTH / FTTB) footprint. Portugal total homes passed includes DSL homes enabled for IPTV outside of MEO's fiber footprint and fiber homes passed figures include homes where MEO has access through wholesale fiber operators (c.0.3m in Q3-17). In Israel, the total number of homes passed is equal to the total number of Israeli homes. For Optimum and Suddenlink the total homes passed includes both B2C (residential) and B2B (commercial).
- (2) Fiber / cable unique customers represents the number of individual end users who have subscribed for one or more of our fiber / cable based services (including pay television, broadband or telephony), without regard to how many services to which the end user subscribed. It is calculated on a unique premises basis. Fiber / cable customers for France excludes white-label wholesale subscribers. For Optimum and Suddenlink customers it refers to the total number of unique B2C (residential) customer relationships but excludes B2B (SMB B2B customers shown separately in the Altice USA KPIs tables below). For Israel, it refers to the total number of unique customer relationships, including both B2C and B2B.
- (3) RGUs, or Revenue Generating Units, relate to sources of revenue, which may not always be the same as customer relationships. For example, one person may subscribe for two different services, thereby accounting for only one subscriber, but two RGUs. RGUs for

pay television and broadband are counted on a per service basis and RGUs for telephony are counted on a per line basis. For Suddenlink and Optimum this is equivalent to PSUs, or Primary Service Units.

- (4) ARPU is an average monthly measure that we use to evaluate how effectively we are realizing revenue from subscribers. ARPU is calculated by dividing the revenue for the service provided after certain deductions for non-customer related revenue (such as hosting fees paid by channels) for the respective period by the average number of customer relationships for that period and further by the number of months in the period. The average number of customer relationships is calculated as the number of customer relationships on the first day in the respective period plus the number of customer relationships on the last day of the respective period, divided by two. For Suddenlink and Optimum, Israel and Dominican Republic, ARPU has been calculated by using the following exchange rates: average rate for Q3-17, €1.00 = \$1.1750, €1.00 = ILS 4.1859, €1.00 = 55.8659 DOP.
- (5) Mobile subscribers is equal to the net number of lines or SIM cards that have been activated on our mobile networks. In Israel, the split between iDEN and UMTS (B2C only, including prepaid) services as follows: 8k iDEN and 1,277k UMTS as of 30 September 2017, and 11k iDEN and 1,146k UMTS as of 30 September 2016.
- (6) The KPIs for Suddenlink presented in the table above and below have been adjusted from previously reported amounts to align with the Optimum metrics definitions.
- (7) The KPIs for Dominican Republic presented in the table above have been adjusted from previously reported amounts to align with the rest of the Altice Group KPI reporting methodology, and to exclude B2B contribution.

## Altice USA KPIs

### Altice USA Customer Metrics

In thousands	FY-14	Q1-15	Q2-15	Q3-15	Q4-15	FY-15	Q1-16	Q2-16	Q3-16	Q4-16	FY-16	Q1-17	Q2-17	Q3-17
<b>Homes Passed</b>	<b>8,330.3</b>	<b>8,353.7</b>	<b>8,382.1</b>	<b>8,408.7</b>	<b>8,428.1</b>	<b>8,428.1</b>	<b>8,447.9</b>	<b>8,467.6</b>	<b>8,493.7</b>	<b>8,523.6</b>	<b>8,523.6</b>	<b>8,547.2</b>	<b>8,570.1</b>	<b>8,577.2</b>
Residential (B2C)	4,440.4	4,458.7	4,449.0	4,450.3	4,475.5	4,475.5	4,504.5	4,510.3	4,509.7	4,528.2	4,528.2	4,548.4	4,536.9	4,529.0
SMB (B2B)	337.1	339.5	343.7	348.4	351.7	351.7	354.1	358.7	361.0	363.6	363.6	364.7	367.3	369.1
<b>Total Unique Customer Relationships</b>	<b>4,777.5</b>	<b>4,798.2</b>	<b>4,792.7</b>	<b>4,798.7</b>	<b>4,827.2</b>	<b>4,827.2</b>	<b>4,858.6</b>	<b>4,869.0</b>	<b>4,870.7</b>	<b>4,891.8</b>	<b>4,891.8</b>	<b>4,913.1</b>	<b>4,904.3</b>	<b>4,898.1</b>
Pay TV	3,773.4	3,739.7	3,691.7	3,651.0	3,640.4	3,640.4	3,622.9	3,596.0	3,555.9	3,534.5	3,534.5	3,499.8	3,462.7	3,430.2
Broadband	3,717.4	3,757.6	3,769.1	3,792.7	3,838.2	3,838.2	3,888.1	3,909.4	3,926.9	3,962.5	3,962.5	4,002.8	4,004.4	4,020.9
Telephony	2,599.6	2,594.1	2,586.2	2,569.2	2,588.3	2,588.3	2,595.6	2,589.7	2,562.6	2,559.0	2,559.0	2,551.0	2,543.8	2,547.2
<b>Total B2C RGUs</b>	<b>10,090.4</b>	<b>10,091.5</b>	<b>10,047.0</b>	<b>10,012.9</b>	<b>10,066.9</b>	<b>10,066.9</b>	<b>10,106.6</b>	<b>10,095.1</b>	<b>10,045.4</b>	<b>10,056.1</b>	<b>10,056.1</b>	<b>10,053.6</b>	<b>10,010.9</b>	<b>9,998.3</b>

### Optimum Customer Metrics

In thousands	FY-14	Q1-15	Q2-15	Q3-15	Q4-15	FY-15	Q1-16	Q2-16	Q3-16	Q4-16	FY-16	Q1-17	Q2-17	Q3-17
<b>Homes Passed</b>	<b>5,041.5</b>	<b>5,050.1</b>	<b>5,062.2</b>	<b>5,070.1</b>	<b>5,075.9</b>	<b>5,075.9</b>	<b>5,085.6</b>	<b>5,093.6</b>	<b>5,105.2</b>	<b>5,116.2</b>	<b>5,116.2</b>	<b>5,128.4</b>	<b>5,139.7</b>	<b>5,134.4</b>
Residential (B2C)	2,861.4	2,855.1	2,858.1	2,845.6	2,857.5	2,857.5	2,866.4	2,882.4	2,873.4	2,879.1	2,879.1	2,886.9	2,889.1	2,887.0
SMB (B2B)	251.6	252.3	254.4	256.9	258.0	258.0	258.2	260.7	261.2	262.0	262.0	261.2	261.8	261.9
<b>Total Unique Customer Relationships</b>	<b>3,113.0</b>	<b>3,107.4</b>	<b>3,112.5</b>	<b>3,102.4</b>	<b>3,115.5</b>	<b>3,115.5</b>	<b>3,124.6</b>	<b>3,143.1</b>	<b>3,134.6</b>	<b>3,141.1</b>	<b>3,141.1</b>	<b>3,148.2</b>	<b>3,150.9</b>	<b>3,148.9</b>
Pay TV	2,573.9	2,545.7	2,529.0	2,496.4	2,486.5	2,486.5	2,472.6	2,470.2	2,442.8	2,427.8	2,427.8	2,412.8	2,400.9	2,382.2
Broadband	2,518.2	2,524.6	2,536.9	2,537.9	2,561.9	2,561.9	2,580.2	2,603.6	2,603.4	2,618.9	2,618.9	2,636.4	2,646.0	2,653.1
Telephony	2,047.0	2,032.5	2,023.7	2,003.1	2,006.9	2,006.9	1,998.9	1,993.7	1,968.7	1,962.0	1,962.0	1,955.0	1,954.3	1,958.8
<b>Total B2C RGUs</b>	<b>7,139.1</b>	<b>7,102.8</b>	<b>7,089.6</b>	<b>7,037.4</b>	<b>7,055.3</b>	<b>7,055.3</b>	<b>7,051.7</b>	<b>7,067.5</b>	<b>7,014.9</b>	<b>7,008.7</b>	<b>7,008.7</b>	<b>7,004.2</b>	<b>7,001.2</b>	<b>6,994.1</b>
<b>B2C ARPU (\$)</b>	<b>na</b>	<b>151.1</b>	<b>153.9</b>	<b>151.1</b>	<b>150.6</b>	<b>151.4</b>	<b>152.2</b>	<b>153.5</b>	<b>152.6</b>	<b>154.5</b>	<b>153.4</b>	<b>155.8</b>	<b>156.0</b>	<b>156.9</b>

### Suddenlink Customer Metrics

In thousands	FY-14	Q1-15	Q2-15	Q3-15	Q4-15	FY-15	Q1-16	Q2-16	Q3-16	Q4-16	FY-16	Q1-17	Q2-17	Q3-17
<b>Homes Passed</b>	<b>3,288.8</b>	<b>3,303.6</b>	<b>3,320.0</b>	<b>3,338.6</b>	<b>3,352.2</b>	<b>3,352.2</b>	<b>3,362.2</b>	<b>3,374.0</b>	<b>3,388.5</b>	<b>3,407.4</b>	<b>3,407.4</b>	<b>3,418.7</b>	<b>3,430.4</b>	<b>3,442.8</b>
Residential (B2C)	1,579.0	1,603.5	1,590.9	1,604.8	1,618.0	1,618.0	1,638.1	1,628.0	1,636.3	1,649.1	1,649.1	1,661.5	1,647.8	1,642.0
SMB (B2B)	85.5	87.2	89.3	91.5	93.7	93.7	95.9	98.0	99.8	101.6	101.6	103.4	105.5	107.2
<b>Total Unique Customer Relationships</b>	<b>1,664.5</b>	<b>1,690.8</b>	<b>1,680.2</b>	<b>1,696.3</b>	<b>1,711.7</b>	<b>1,711.7</b>	<b>1,734.0</b>	<b>1,725.9</b>	<b>1,736.1</b>	<b>1,750.7</b>	<b>1,750.7</b>	<b>1,764.9</b>	<b>1,753.3</b>	<b>1,749.2</b>
Pay TV	1,199.5	1,194.0	1,162.7	1,154.6	1,153.9	1,153.9	1,150.3	1,125.8	1,113.1	1,106.7	1,106.7	1,087.0	1,061.8	1,048.0
Broadband	1,199.2	1,233.0	1,232.2	1,254.8	1,276.3	1,276.3	1,307.9	1,305.9	1,323.5	1,343.7	1,343.7	1,366.5	1,358.4	1,367.8
Telephony	552.6	561.7	562.5	566.1	581.4	581.4	596.7	596.0	594.0	597.0	597.0	596.0	589.5	588.4
<b>Total B2C RGUs</b>	<b>2,951.3</b>	<b>2,988.7</b>	<b>2,957.5</b>	<b>2,975.5</b>	<b>3,011.6</b>	<b>3,011.6</b>	<b>3,054.9</b>	<b>3,027.6</b>	<b>3,030.5</b>	<b>3,047.4</b>	<b>3,047.4</b>	<b>3,049.4</b>	<b>3,009.7</b>	<b>3,004.2</b>
<b>B2C ARPU (\$)</b>	<b>na</b>	<b>101.3</b>	<b>104.4</b>	<b>103.5</b>	<b>104.0</b>	<b>103.4</b>	<b>105.7</b>	<b>107.0</b>	<b>108.2</b>	<b>109.3</b>	<b>107.6</b>	<b>110.0</b>	<b>110.0</b>	<b>110.6</b>

## Financial and Operational Review by Segment - Pro Forma

*For quarter ended September 30, 2017 compared to quarter ended September 30, 2016*

### France (SFR Group)

On August 10, 2017, Altice announced the finalization of several agreements to acquire SFR Group shares by way of exchange for common shares A of Altice N.V. Altice thereby passed the 95% threshold of SFR Group's capital and voting rights. Altice's subsequent squeeze-out offer to the remaining shareholders was considered compliant by the French financial market authority (AMF) and SFR was delisted on October 9, 2017. Having taken SFR private, Altice is now accelerating the transformation of the business including integrating SFR more closely with the rest of the Group. Armando Pereira has been appointed Deputy CEO in charge of SFR Group's telecom operations and will play a key role in this integration, replacing Michel Paulin.

The second phase of SFR's voluntary plan will conclude in December 2017 with the final employees now agreeing to leave the business. The completion of this plan is expected to make it significantly easier to improve and streamline operational processes. The timing of the rebranding of SFR to 'Altice' in H1 2018 is to coincide with the significant improvements in customer experience we are expecting.

SFR continues to see the benefits of its accelerated investment in enhancing its network quality. The French national spectrum regulator ANFR has confirmed once again SFR's strong mobile network deployment momentum, activating 1,054 4G sites during Q3 (SFR has the most active 4G antennas in France with a total of 25,231). With 4,103 municipalities newly covered by 4G or 4G+ in the last quarter, SFR now reaches 93% of the population with 4G – having passed the 90% target set for the end of 2017 more than six months ahead of schedule.

This significant improvement in the quality of SFR's mobile services is now being consistently recognized by independent third parties. Indeed, in their latest surveys, nPerf puts SFR at the top of its overall network quality ranking for mobile Internet connections, while 4G Monitor announced that SFR stands out with the highest 4G speeds. These results confirm ARCEP's latest annual survey, which reported the continued improvement in SFR's mobile quality (#1 for 4G coverage of the territory, #1 for 4G coverage in low-density areas, #1 for the reliability of coverage maps). This improvement is also supporting financial and operating trends for SFR's B2C mobile business.

SFR has also expanded its FTTH/FTTB network further, with +433k additional homes passed in Q3 (including +224k new FTTH homes passed, an acceleration from +96k FTTH homes passed in Q3 2016), enabling SFR to maintain its status as France's FTTx leader – with more than 10.4 million eligible connections in almost 1,600 municipalities.

Building on the success of these network upgrades, Altice-SFR has initiated its "Fibrer la France" ("Fiber France") program for a significant increase in the pace of FTTx deployment across the country. The program will enable SFR – using Altice's own investment resources and without any public subsidies – to cover 80% of France's territory in 2022 and 100% in 2025. Altice-SFR will thereby own all its fixed and mobile superfast broadband infrastructures, reducing its dependence on third parties and improving its ability to produce and control new, innovative services.

SFR's network upgrades and focus on improving customer experience have started to be reflected by improvements in internal customer service metrics, including a 32% YoY reduction in the number of technical service related calls per mobile customer (mobile TSR) in Q3 2017 vs. Q3 2016 and a reduction in the number of customer service related calls per mobile customer (mobile CSR) of 18% YoY over the same period. Fixed TSR calls per fixed customer were down 3% YoY in Q3 and fixed CSR calls are flat YoY. It remains a key area of focus to achieve the same kind of improvements in the fixed customer service metrics as has been achieved with SFR's mobile business.

Competition in the fixed market has deteriorated recently with more aggressive promotions from competitors for longer periods, particularly at the low end of the market. However, the acceleration of Altice-SFR's fiber deployment in France, notably expanding FTTH coverage in low-density and rural areas, should support better fiber subscriber trends as the addressable market for very high speed broadband services expands.

Separately, SFR continued to expand its catalogue of content in Q3. In Sports, we announced the exclusive distribution of EuroLeague and EuroCup Basketball for four seasons, from 2017 to 2021 in France, Switzerland, Andorra and Monaco. Altice has also acquired the rights to enable SFR to distribute the next three boxing championship fights of world heavyweight champion Anthony Joshua. In addition, the launch of the Altice Studio cinema channel on August 22 enriched SFR's entertainment offering. With 400 films per year and two series per month, the Altice Studio channel is included in SFR subscriptions or offered as a standalone service to non-customers for €9.99/month. SFR is also now distributing its sports channels as standalone subscriptions to non-SFR customers OTT (for €9.99/month), including broadcasting SFR Sport 4K in live UHD available on Samsung Smart TVs.

- Total SFR Group revenue declined -1.3% YoY in Q3 2017 totalling €2,757m.
- The mobile B2C postpaid customer base continued to grow in Q3, supported by network investments and the success of convergent SFR FAMILy! offers;
  - The B2C postpaid customer base increased by +16k net additions in Q3, a significant improvement YoY (vs. -73k net losses in Q3 2016);
  - B2C mobile postpaid ARPU of €25.8 in Q3 declined -1.4% YoY (vs. €26.1 in Q3 2016);
  - Mobile B2C service revenues were stable in Q3 (-0.3% YoY, an improvement vs. -2.0% YoY in Q3 2016) despite a mismanagement of a rate event, while the total mobile B2C revenue trend declined -1.2% YoY (again an improvement vs. -4.2% YoY in Q3 2016).
- Fixed B2C revenue declined -1.9% YoY in Q3. Fixed B2C ARPU declined -3.9% YoY reflecting the lapping of the content and bundling initiatives implemented in May 2016 as well as gross add ARPU dilution due to recent promotional activity (blended fiber/DSL ARPU decreased to €35.9 in Q3 2017 compared to €37.3 in Q3 2016);
  - Total fixed B2C customer base trends were in line compared to last year with -75k net losses in Q3 (vs. -75k net losses in Q3 2016);
  - DSL trends were in line compared to last year with -119k net losses in Q3 (vs. -119k in Q3 2016), impacted by very aggressive promotions from competitors for longer periods; fiber net adds of +44k are in line with recent quarters but should improve with the acceleration of Altice-SFR's fiber deployment, enhanced content bundles and process improvements following the completion of the voluntary plan.
- B2B & Wholesale revenue declined -3.2% YoY in Q3 2017. The significant improvements in SFR's mobile network quality and service continue to support a better B2B mobile subscriber trend, although competition in this segment is driving ARPU lower YoY. There is also still significant price competition in the B2B fixed enterprise segment. The Wholesale business is still benefitting from higher revenues from roaming (supported by recent mobile network quality improvements) with revenue growth here partly offsetting the overall B2B revenue decline;
  - Mobile B2B base (ex-M2M) remained relatively stable in Q3 with net losses of -6k (vs. -21k in Q3 2016).
- Other revenue grew +20.4% YoY in Q3 with continued strong growth at NextRadioTV partly offset by the external legacy print revenue decline at Altice Media Group France. Revenue growth continues to be supported by strong and improving TV and radio audiences boosting advertising revenues (including the best quarter ever for BFMTV with record audience share).
- SFR's Adjusted EBITDA declined by -3.2% in Q3 2017 YoY to €1,009m with margins contracting by -0.7% pts YoY to 36.6% reflecting recently acquired content rights partly offset by savings from some of the voluntary leavers.



### US (Altice USA)

Altice USA is the only major U.S. cable provider to have announced a large-scale fiber deployment. The fiber-to-the-home (FTTH) deployment continues to progress and is on track to reach one million homes constructed by year end 2018. Already, design and construction have commenced for several hundred thousand homes in New York, New Jersey and Connecticut (one million homes to be designed by year end 2017). Altice USA's FTTH network will benefit customers by enabling for a more connected home, and by delivering faster speeds.

In addition, Altice USA continues to roll out enhanced data services to its customers on its existing DOCSIS cable network and an increasing number of consumers are selecting increased broadband speeds:

- Up to 400/450Mbps broadband speeds will be available for all Optimum residential/business customers by the end of 2017 (increased from 300/350Mbps previously and 101Mbps before Altice took control of the business). Optimum continues to see an increasing number of customers upgrading their speed tiers with 91% of residential broadband gross additions taking download speed tiers of 100Mbps or higher at the end of Q3 2017 (44% of the residential customer base now take speeds of 100Mbps or higher, increased from just 8% at the end of Q3 2016);
- In the Suddenlink market, Altice USA continues to roll out 1 Gigabit service, currently with 63% of the market having access to these faster speeds. Suddenlink also continues to see an increasing number of customers upgrading their speed tiers with 82% of residential broadband gross additions taking download speed tiers of 100Mbps or higher at the end of Q3 2017 (49% of the residential customer base now take speeds of 100Mbps or higher, increased from 32% at the end of Q3 2016);
- On a blended basis, 88% of Altice USA's residential broadband gross additions were taking download speeds of 100Mbps or higher with 46% of the total residential customer base taking 100Mbps or higher speeds as of the end of Q3 2017 (vs. 48% and 16% respectively at the end of Q3 2016). These upgrades have almost doubled YoY the average broadband speed taken by Altice USA's customer base to 106Mbps at the end of Q3 2017 (from 56Mbps at the end of Q3 2016).

Altice USA's network upgrades continue to be reflected by further improvements in customer service metrics, including a 14% YoY reduction in the number of technical service related calls per customer in Q3 2017 vs. Q3 2016 and a reduction in the number of customer service related calls per customer of 7% YoY over the same period. This is the seventh straight quarter of customer service improvements since Altice took control of Suddenlink and the fourth straight quarter since taking control of Optimum.

Altice USA also recently introduced 'Economy Internet', its low-cost broadband service across both its Optimum and Suddenlink footprints, providing eligible families and senior citizens with access to Internet connectivity at an affordable price. Altice is going beyond its public interest commitment to Optimum in New York, New Jersey and Connecticut by extending this service to the vast majority of the Suddenlink region. This offering helps to bridge the digital divide within our local communities in the U.S.

Today Altice USA unveils 'Altice One,' a new connectivity platform that reinvents the way consumers connect to the entertainment and content they want. Altice One provides a better, personalized and simple all-in-one video, broadband, and phone experience with new and enhanced features such as access to apps, voice search and more in a sleek, compact home hub that replaces the traditional cable box, modem and router. As a cloud-based service, the Altice One platform gives Altice the flexibility to continuously innovate and enhance offerings quickly and simply for customers.

Altice One includes a new contemporary user interface, fully integrated access to live TV, video on demand, apps like YouTube and Pandora, and cloud DVR recordings – plus advanced search easily facilitated via a new voice-activated remote control. By providing seamless navigation across traditional video and OTT (over-

the-top) services, Altice One will make it easy for customers to find what they want to watch and access their subscriptions in one place – in the home and on the go.

Altice One, which has been in customer trials, is launching in select areas of Long Island first, beginning next week, and will continue rolling out across the entire Altice USA footprint in the coming months.

- Revenue for Altice USA grew +3.2% YoY on a CC basis in Q3 2017 to \$2,327m in local currency (vs. +3.8% YoY in Q3 2016); a decrease of -2.5% on a reported basis to €1,970m.
  - Optimum revenue increased +3.4% on a CC basis to \$1,664m in local currency; down -2.3% on a reported basis to €1,409m;
  - Suddenlink revenue increased +2.8% on a CC basis to \$663m in local currency; down -2.9% on a reported basis to €562m.
- Adjusted EBITDA for Altice USA grew +18.9% YoY on a CC basis in Q3 2017 to \$1,042m in local currency (vs. +28.6% YoY in Q3 2016); an increase of 12.8% on a reported basis to €885m; Adjusted EBITDA margin increased +6.1 pts YoY to 44.9% under IFRS reporting (vs. 38.8% in Q3 2016);
  - Optimum Adjusted EBITDA growth of +25.7% YoY on a CC basis to \$724m in local currency; and increase of +19.4% YoY on a reported basis to €616m; Adjusted EBITDA margin increased +7.9 pts YoY to 43.7% (vs. 35.8% in Q3 2016);
  - Suddenlink Adjusted EBITDA growth +5.9% YoY on a CC basis to \$317m in local currency; flat on a reported basis at €268m; Adjusted EBITDA margin increased +1.4 pts YoY to 47.8% (vs. 46.4% in Q3 2016).
- Capex for Altice USA was \$290m in Q3 2017 (€256m on a reported basis under IFRS, representing 13.0% of revenue). Capex is still expected to increase through the remainder of 2017 and into 2018 towards the historical total annual capex before Altice took over Optimum and Suddenlink as the build phase of the FTTH rollout accelerates.
- Operating Free Cash Flow for Altice USA grew +13.8% YoY on a CC basis in Q3 2017 to \$745m in local currency (vs. +102.4% YoY in Q3 2016); an increase of +7.2% on a reported basis under IFRS to €629m:
  - Optimum OpFCF growth +18.6% YoY on a CC basis to \$521m in local currency; an increase of +12.0% YoY on a reported basis to €441m.
  - Suddenlink OpFCF growth +4.1% YoY on a CC basis to \$224m in local currency; a decrease of -2.5% YoY on a reported basis to €188m.
- Altice USA saw total unique residential B2C customer relationship net losses of -8k in Q3 2017, driven by normal seasonality at Optimum. Video trends improved with B2C pay TV RGU net losses of -33k in Q3 2017 (vs. -40k in Q3 2016), mainly driven by better performance at Optimum. B2C broadband trends also improved at Optimum, although broadband growth at Suddenlink slowed slightly compared to last year. Overall B2C ARPU per unique customer continues to grow, as well:
  - Increased demand for higher speed broadband tiers at Optimum continues to drive growth in residential ARPU per unique customer (+2.8% YoY). All of Optimum's B2C customer trends improved compared to Q3 2016, reflecting the company's strong competitive position in this footprint, with its attractive triple play bundles gaining more traction in particular. Optimum's base of unique residential B2C customer relationships was broadly stable with -2k net losses in Q3 2017, even with normal seasonality, including broadband RGU additions of +7k, -19k pay TV

RGU losses and +4k telephony RGU additions (vs. -9k unique customer losses, flat broadband RGUs, -27k pay TV RGU losses and -25k telephony RGU losses in Q3 2016);

- Increased demand for higher speed broadband tiers at Suddenlink continues to drive growth in residential ARPU per unique customer (+2.3% YoY). Suddenlink unique residential B2C customer relationship net losses of -6k in Q3 2017 compared to +8k additions in Q3 2016, mainly due to a slight slowdown in broadband RGU growth with additions of +9k (vs. +18k broadband RGUs in Q3 2016), reflecting slightly more aggressive low-end broadband competition. Pay TV RGU losses of -14k and telephony RGU losses of -1k were in line YoY (vs. -13k and -2k in Q3 2016 respectively) with only minor impact in Texas from the recent hurricane.
- Altice USA's programming costs increased +3.0% YoY in Q3 2017 due primarily to an increase in contractual programming rates, partially offset by the decrease in video customers. We continue to expect programming costs per customer to increase by high single digits going forward:
  - Optimum's programming costs increased +3.5% YoY in Q3 2017 to \$482m;
  - Suddenlink's programming costs increased +1.4% YoY in Q3 2017 to \$147m.
- Altice USA's advertising revenue decreased -4.8% YoY in Q3 primarily due to declines in political, auto and retail advertising.

## Portugal (MEO)

MEO continues to see the benefits of its accelerated investment to expand its fiber (FTTH) coverage with the best B2C fixed customer performance again for over 3 years. MEO is still on track to become the leading fiber operator in Portugal reaching more than 3.9 million homes passed at the end of Q3, targeting nationwide coverage by 2020. As MEO prepares its mobile network for next generation 4.5G / 4G+ and future 5G services – including upgrading cell sites to single RAN architecture – mobile KPIs continue to improve (although ARPU has been impacted by regulatory pressures). Positively the B2B business has now stabilised and overall revenue continues to be supported by the success of Altice Labs:

- Total revenue in Portugal declined -3.1% YoY in Q3 2017, mainly impacted by a decline in wholesale international traffic revenues, prior fixed B2C customer losses and ARPU declines in mobile;
- Fiber growth is still accelerating (+35k subscriber net additions in Q3 2017 vs. +21k in Q3 2016) following the fiber network expansion and the churn of the DSL/DTH subscriber base continues to reduce. Overall fixed customer losses have improved to the lowest level since Q2 2014 (-11k in Q3 2017 vs. -13k in Q3 2016), even with the impact of the regulatory decision during Q3 to give an additional window of 15 days for potential customer disconnection. Subsequently, the fixed base stabilised in October 2017. B2C TV RGUs continue to grow (+4k additions in Q3 2017 vs. +5k in Q3 2016). However, B2C fixed revenues declined in Q3 (-6.0% YoY) mainly driven by prior fixed customer losses of -4.7% YoY (total fixed B2C ARPU -0.1% YoY);
- The B2C mobile subscriber trends improved YoY in Q3 2017 with postpaid net additions of +15k and prepaid net additions of +198k (vs. +9k additions and +68k additions in Q3 2016 respectively). However, the regulatory decision during Q3 to give an additional window of 15 days for potential customer disconnection required more retention activity than normal to protect our customer base which had a negative impact on mobile ARPU (-10.8% YoY). There was also some loss of out-of-bundle roaming revenues, namely voice, data and roaming, following the regulatory abolition of roaming fees, contributing to the decline in B2C mobile revenues of -5.9% YoY.
- B2B revenue has stabilised in Q3 2017 (-0.7% YoY) with new ICT revenues offsetting legacy fixed voice and data declines. Wholesale revenue declined -18.5% YoY due to a decline in the international voice carrier business, but with a low impact on margin.

- Other revenue continues to grow strongly +63.5% YoY with support from Altice Labs.

## Israel (HOT)

- Strong revenue growth again in Q3 2017 +3.1% on a CC basis (vs. +3.8% in Q2 2017 and +2.4% in Q3 2016), +4.4% on a reported basis:
  - Cable customer base remains stable (-5k net adds in Q3);
  - Another quarter of strong mobile postpaid customers net adds (+24k in Q3), with mobile postpaid ARPU growing 7.1% YoY in local currency.

## Dominican Republic (Altice Hispaniola)

- Continued growth in revenue this quarter (+5.2% YoY on a CC basis, -3.6% YoY on a reported basis):
  - Fiber customer base stable this quarter (-3k net adds in Q3), while DTH base increased by +15k net adds.
  - B2C postpaid mobile subscriber decreased by -12k in Q3 (vs. -7k in Q2 2017 and Q3 2016 flat) due to increased price competition on the mobile broadband side.

## Shares outstanding

As at September 30, 2017, Altice N.V. had 1,354,538,150 common shares A (including 400,582,422 treasury shares) and 251,748,512 common shares B outstanding (including 443,081 treasury shares).

## Consolidated Net Debt as of September 30, 2017, breakdown by credit silo

- Altice has a robust, diversified and long-term capital structure with rapid de-leveraging and continued refinancing benefits:
  - Group weighted average debt maturity 6.3 years;
  - Group weighted average cost of debt of 5.8%;
  - No major maturities at SFR until 2022, none at Altice International until 2023, none at Suddenlink until 2020, and near-term maturities at Optimum covered by a \$2.3bn revolving credit facility;
  - Available liquidity of €5.1bn<sup>9</sup>.
- Total consolidated Altice Group net debt was €49.557bn at the end of Q3 2017, an increase of €361m from the end of Q2 2017, mainly due to cash paid to acquire SFR shares.

<sup>9</sup> Total group cash pro-forma for the squeeze out of SFR of €2,179m minus €515m of restricted cash and total undrawn RCF of €3,435m (total RCF of €4,549m net of €118m LOCs and €996m RCF drawn).

Altice Luxembourg (HoldCo)	Amount (local currency)	Actual	Coupon / Margin	Maturity
SFR - Senior Notes (EUR)	EUR2,075m	2,075	7.250%	2022
SFR - Senior Notes (USD)	USD2,900m	2,457	7.750%	2022
PT - Senior Notes (EUR)	EUR750m	750	6.250%	2025
PT - Senior Notes (USD)	USD1,480m	1,254	7.625%	2025
Drawn RCF	-	-	-	-
Swap Adjustment	-	(305)	-	-
<b>Altice Luxembourg Gross Debt</b>		<b>6,231</b>		
Total Cash		(6)		
<b>Altice Luxembourg Net Debt</b>		<b>6,225</b>		
Undrawn RCF		<b>200</b>		
WACD (%)		<b>7.0%</b>		

  

Altice France (SFR)	Amount (local currency)	Actual	PF	Coupon / Margin	Maturity
Notes (USD)	USD4,000m	3,389	3,389	6.000%	2022
Notes (USD)	USD1,375m	1,165	1,165	6.250%	2024
Notes (EUR)	EUR1,000m	1,000	1,000	5.375%	2022
Notes (EUR)	EUR1,250m	1,250	1,250	5.625%	2024
Drawn RCF	-	-	-	E+3.25%	2021
Senior Secured Notes (USD)	USD5,190m	4,397	4,397	7.375%	2026
Term Loan (USD)	USD1,777m	1,505	-	L+3.25%	2025
Term Loan (EUR)	EUR695m	695	-	E+3.00%	2025
New Term Loan (USD)	USD2,150m	-	1,822	L+300%	2026
New Term Loan (EUR)	EUR1,000m	-	1,000	E+3.00%	2026
New Term Loan (EUR)	EUR1,142m	1,142	1,142	E+3.00%	2025
New Term Loan (USD)	USD1,416m	1,200	1,200	L+2.75%	2025
Commercial Paper (EUR)	-	670	70	0.49%	2017
Other debt & leases	-	180	180	-	-
Swap Adjustment	-	(766)	(765)	-	-
<b>Altice France Gross Debt</b>		<b>15,827</b>	<b>15,850</b>		
Total Cash		(387)	(387)		
<b>Altice France Net Debt</b>		<b>15,441</b>	<b>15,464</b>		
Undrawn RCF		<b>1,125</b>			
WACD (%)		<b>4.8%</b>			

Altice International	Amount (local currency)	Actual	PF	Coupon / Margin	Maturity
HOT Unsecured Notes (NIS)	NIS76m	210	210	3.90 - 6.90%	2018
Green Data Center Debt (CHF)	CHF33m	28	28	L+1.700%	2022
DR - Senior Secured Notes (USD)	USD900m	763	-	6.500%	2022
DR - Senior Secured Notes (EUR)	EUR300m	300	-	6.500%	2022
PT - Senior Sec. Notes (EUR)	EUR500m	500	500	5.250%	2023
PT - Senior Sec. Notes (USD)	USD2,060m	1,745	1,745	6.625%	2023
New Term Loan (USD)	USD900m	-	763	L+3.75%	2026
New Term Loan (EUR)	EUR300m	-	300	E+2.75%	2026
Senior Secured Notes (USD)	USD2,750m	2,330	2,330	7.500%	2026
Term Loan (USD)	USD908m	769	769	L+2.750%	2025
Other debt & leases	-	111	111	-	-
Drawn RCF	-	675	-	E+3.50%	2021
Swap Adjustment	-	182	182	-	-
<b>Altice International Senior Debt</b>		<b>7,613</b>	<b>6,938</b>		
Senior Notes (EUR)	EUR250m	250	250	9.000%	2023
DR - Senior Notes (USD)	USD400m	339	339	8.125%	2024
PT - Senior Notes (USD)	USD385m	326	326	7.625%	2025
New Unsecured Notes (EUR)	EUR675m	-	675	4.750%	2028
Swap Adjustment		14	14		
<b>Altice International Total Debt</b>		<b>8,542</b>	<b>8,542</b>		
Total Cash		(373)	(373)		
<b>Altice International Net Total Debt</b>		<b>8,169</b>	<b>8,169</b>		
Undrawn RCF		304	979		
WACD (%)			5.4%		
<b>Total Altice Lux Consolidated Debt</b>		<b>30,600</b>	<b>30,623</b>		
Total Cash		(766)	(766)		
<b>Total Altice Lux Consolidated Net Debt</b>		<b>29,834</b>	<b>29,857</b>		
WACD (%)			5.4%		
Altice USA (Suddenlink)	Amount (local currency)	Actual	Coupon / Margin	Maturity	
Sn. Sec. Notes	USD1,100m	932	5.375%	2023	
Sn. Sec. Notes	USD1,500m	1,271	5.500%	2026	
Term Loan	USD1,262m	1,069	L+2.250%	2025	
Other debt & leases	-	2	-	-	
<b>Suddenlink Sec. Debt</b>		<b>3,273</b>			
Senior Notes	USD1,050m	890	6.375%	2020	
Senior Notes	USD1,250m	1,059	5.125%	2021	
Senior Notes/Holdco Exchange Notes	USD620m	525	7.750%	2025	
<b>Suddenlink Gross Debt</b>		<b>5,747</b>			
Total Cash		(88)			
<b>Suddenlink Net Debt</b>		<b>5,660</b>			
Undrawn RCF		282			
WACD (%)			5.4%		

Altice USA (Optimum)	Amount (local currency)	Actual	Coupon / Margin	Maturity
Guaranteed Notes (GN) - LLC	USD1,310m	1,110	5.500%	2027
Guaranteed Notes Acq.- LLC	USD1,000m	847	6.625%	2025
Senior Notes Acq. - LLC	USD1,800m	1,525	10.125%	2023
Senior Notes Acq. - LLC	USD1,684m	1,427	10.875%	2025
Senior Debentures - LLC	USD300m	254	7.875%	2018
Senior Debentures - LLC	USD500m	424	7.625%	2018
Senior Notes - LLC	USD526m	446	8.625%	2019
Senior Notes - LLC	USD1,000m	847	6.750%	2021
Senior Notes - LLC	USD750m	635	5.250%	2024
New Term Loan	USD2,993m	2,535	L+2.250%	2025
Drawn RCF	USD1,175m	996	L+3.250%	2021
Other debt & leases	-	16	-	-
<b>Cablevision New Debt / Total Debt LLC</b>		<b>11,063</b>		
Senior Notes - Corp	USD750m	635	7.750%	2018
Senior Notes - Corp	USD500m	424	8.000%	2020
Senior Notes - Corp	USD649m	550	5.875%	2022
<b>Cablevision New Debt / Total Debt Corp</b>		<b>12,671</b>		
Total Cash		(128)		
<b>Cablevision Net Debt</b>		<b>12,543</b>		
Undrawn RCF		849		
WACD (%)		6.8%		
<b>ANV/ACF</b>	<b>Amount (local currency)</b>	<b>Actual</b>	<b>Coupon / Margin</b>	<b>Maturity</b>
Corporate Facility	EUR240m	240	E+6.843%	2020
Corporate Facility	EUR1163m	1,963	E+6.843%	2021
Total Cash		(8)		
<b>ANV/ACF Net Debt</b>		<b>2,195</b>		

## Altice N.V. Pro Forma Net Leverage Reconciliation as of September 30, 2017

€m

Altice Group Reconciliation to Swap Adjusted Debt			Actual	Actual	PF
<b>Total Debenture and Loans from Financial Institutions</b>				<b>50,364</b>	<b>50,364</b>
Value of Debenture and Loans from Financial Institutions in Foreign Currency converted at closing FX Rate				(27,514)	(27,811)
Value of Debenture and Loans from Financial Institutions in Foreign Currency converted at hedged Rate				26,638	26,936
Transaction Costs				629	629
Fair Value Adjustments				150	150
<b>Total Swap Adjusted Value of Debenture and Loans from Financial Institutions</b>				<b>50,268</b>	<b>50,269</b>
Commercial Paper				670	70
Overdraft				36	36
Other				247	247
Refinancing Impact (excl. commercial paper)				-	623
<b>Gross Debt Consolidated</b>				<b>51,221</b>	<b>51,245</b>

Altice Group (Actual)	Altice EU	Altice US	ACF	ANV	Altice Group
<b>Gross Debt Consolidated</b>	<b>30,600</b>	<b>18,419</b>	<b>2,203</b>	<b>-</b>	<b>51,221</b>
Cash	(766)	(466)	(8)	(424)	(1,664)
<b>Net Debt Consolidated</b>	<b>29,834</b>	<b>17,953</b>	<b>2,195</b>	<b>(424)</b>	<b>49,557</b>

Altice Group (Pro Forma)	Altice EU	Altice US	ACF	ANV	Altice Group
<b>Gross Debt Consolidated</b>	<b>30,623</b>	<b>18,419</b>	<b>2,203</b>	<b>-</b>	<b>51,245</b>
Cash	(766)	(466)	(8)	(424)	(1,664)
<b>Net Debt Consolidated</b>	<b>29,857</b>	<b>17,953</b>	<b>2,195</b>	<b>(424)</b>	<b>49,581</b>

€m

Altice Group (Pro Forma)	Altice Europe				Altice USA	ACF	ANV	Altice Group
	Altice France	Altice International	Altice Luxembourg	Total Europe				
<b>Gross Debt Consolidated</b>	<b>15,850</b>	<b>8,542</b>	<b>6,231</b>	<b>30,623</b>	<b>18,419</b>	<b>2,203</b>	<b>-</b>	<b>51,245</b>
Cash	(387)	(373)	(6)	(766)	(466)	(8)	(424)	(1,664)
<b>Net Debt Consolidated</b>	<b>15,464</b>	<b>8,169</b>	<b>6,225</b>	<b>29,857</b>	<b>17,953</b>	<b>2,195</b>	<b>(424)</b>	<b>49,581</b>
LTM Standalone	3,728	2,296	-	6,025	3,561	-	(302)	9,284
Pro Forma Adjustments	9	30	-	39	(8)	-	-	31
Eliminations	-	(56)	(75)	(131)	3	-	128	-
Corporate Costs	-	(15)	(40)	(56)	-	-	56	-
<b>LTM EBITDA Consolidated</b>	<b>3,737</b>	<b>2,256</b>	<b>(115)</b>	<b>5,877</b>	<b>3,555</b>	<b>-</b>	<b>(118)</b>	<b>9,314</b>
Gross Leverage	4.2x	3.8x		5.2x	5.2x			5.5x
Net Leverage	4.1x	3.6x		5.1x	5.0x			5.3x

## Altice N.V. Non-GAAP Reconciliation to GAAP measures as of September 30, 2017 year to date<sup>10</sup>

€m

<b>Adjusted EBITDA</b>	<b>September 30, 2017</b>	<b>June 30, 2017</b>	<b>Q3 Implied</b>
<b>As reported in press release</b>	<b>7,001</b>	<b>4,644</b>	<b>2,358</b>
Pro forma adjustments	25	24	1
<b>Adjusted EBITDA (Financials)</b>	<b>7,026</b>	<b>4,668</b>	<b>2,358</b>
Depreciation, amortisation and impairment	(5,027)	(3,221)	(1,806)
Stock option expense	(312)	(288)	(23)
Restructuring costs	(861)	(808)	(53)
Loss on disposals of assets	(94)	(44)	(50)
Gain on sale of consolidated entities	27	22	5
Other expenses and income (net)	(228)	(76)	(152)
<b>Operating profit</b>	<b>532</b>	<b>253</b>	<b>280</b>
Finance costs, net	(2,816)	(1,825)	(991)
Share of earnings of associates	(6)	(1)	(4)
<b>Loss before income tax</b>	<b>(2,289)</b>	<b>(1,573)</b>	<b>(716)</b>
Income tax benefit	405	191	214
<b>Loss for the period</b>	<b>(1,884)</b>	<b>(1,382)</b>	<b>(502)</b>

<b>Capex</b>	<b>September 30, 2017</b>	<b>June 30, 2017</b>	<b>Q3 Implied</b>
<b>As reported in press release</b>	<b>2,861</b>	<b>1,914</b>	<b>947</b>
Pro forma adjustments	9	9	-
<b>Capital expenditure (accrued)</b>	<b>2,870</b>	<b>1,923</b>	<b>947</b>
Capital expenditure - working capital items	474	397	77
<b>Payments to acquire tangible and intangible assets</b>	<b>3,344</b>	<b>2,321</b>	<b>1,024</b>

<b>Operating free cash flow (OpFCF)</b>	<b>September 30, 2017</b>	<b>June 30, 2017</b>	<b>Q3 Implied</b>
Adjusted EBITDA	7,026	4,668	2,358
Capex	(2,870)	(1,923)	(947)
<b>Operating free cash flow (OpFCF)</b>	<b>4,156</b>	<b>2,745</b>	<b>1,412</b>

<sup>10</sup> The financial numbers disclosed in this reconciliation below are subject to review/audit procedures of Altice N.V.'s external auditors.

## **FORWARD-LOOKING STATEMENTS**

Certain statements in this presentation constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include, but are not limited to, all statements other than statements of historical facts contained in this presentation, including, without limitation, those regarding our intentions, beliefs or current expectations concerning, among other things: our future financial conditions and performance, results of operations and liquidity; our strategy, plans, objectives, prospects, growth, goals and targets; and future developments in the markets in which we participate or are seeking to participate. These forward-looking statements can be identified by the use of forward-looking terminology, including the terms "believe", "could", "estimate", "expect", "forecast", "intend", "may", "plan", "project" or "will" or, in each case, their negative, or other variations or comparable terminology. Where, in any forward-looking statement, we express an expectation or belief as to future results or events, such expectation or belief is expressed in good faith and believed to have a reasonable basis, but there can be no assurance that the expectation or belief will result or be achieved or accomplished. To the extent that statements in this press release are not recitations of historical fact, such statements constitute forward-looking statements, which, by definition, involve risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements including risks referred to in our annual and quarterly reports.

## **FINANCIAL MEASURES**

This press release contains measures and ratios (the "Non-GAAP Measures"), including Adjusted EBITDA, Capital Expenditure ("Capex") and Operating Free Cash Flow, that are not required by, or presented in accordance with, IFRS or any other generally accepted accounting standards. We present Non-GAAP measures because we believe that they are of interest to the investors and similar measures are widely used by certain investors, securities analysts and other interested parties as supplemental measures of performance and liquidity. The Non-GAAP measures may not be comparable to similarly titled measures of other companies, have limitations as analytical tools and should not be considered in isolation or as a substitute for analysis of our, or any of our subsidiaries', operating results as reported under IFRS or other generally accepted accounting standards. Non-GAAP measures such as Adjusted EBITDA are not measurements of our, or any of our subsidiaries', performance or liquidity under IFRS or any other generally accepted accounting principles, U.S. GAAP. In particular, you should not consider Adjusted EBITDA as an alternative to (a) operating profit or profit for the period (as determined in accordance with IFRS) as a measure of our, or any of our operating entities', operating performance, (b) cash flows from operating, investing and financing activities as a measure of our, or any of our subsidiaries', ability to meet its cash needs or (c) any other measures of performance under IFRS or other generally accepted accounting standards. In addition, these measures may also be defined and calculated differently than the corresponding or similar terms under the terms governing our existing debt.

Adjusted EBITDA is defined as operating income before depreciation and amortization, non-recurring items (capital gains, non-recurring litigation, restructuring costs) and equity based compensation expenses. This may not be comparable to similarly titled measures used by other entities. Further, this measure should not be considered as an alternative for operating income as the effects of depreciation, amortization and impairment, excluded from this measure do ultimately affect the operating results, which is also presented within the annual consolidated financial statements in accordance with IAS 1 - Presentation of Financial Statements.

Capital expenditure (Capex), while measured in accordance with IFRS principles, is not a term that is defined in IFRS nor is it presented separately in the financial statements. However, Altice's management believe it is an important indicator for the Group as the profile varies greatly between activities:

- The fixed business has fixed Capex requirements that are mainly discretionary (network, platforms, general), and variable capex requirements related to the connection of new customers and the purchase of Customer Premise Equipment (TV decoder, modem, etc).
- Mobile Capex is mainly driven by investment in new mobile sites, upgrade to new mobile technology and licenses to operate; once engaged and operational, there are limited further Capex requirements.
- Other Capex: Mainly related to costs incurred in acquiring content rights.

Operating free cash flow (OpFCF) is defined as Adjusted EBITDA less Capex. This may not be comparable to similarly titled measures used by other entities. Further, this measure should not be considered as an alternative for operating cash flow as presented in the consolidated statement of cash flows in accordance with IAS 1 - Presentation of Financial Statements. It is simply a calculation of the two above mentioned non-GAAP measures.



Adjusted EBITDA and similar measures are used by different companies for differing purposes and are often calculated in ways that reflect the circumstances of those companies. You should exercise caution in comparing Adjusted EBITDA as reported by us to Adjusted EBITDA of other companies. Adjusted EBITDA as presented herein differs from the definition of "Consolidated Combined Adjusted EBITDA" for purposes of any the indebtedness of the Altice Group. The information presented as Adjusted EBITDA is unaudited. In addition, the presentation of these measures is not intended to and does not comply with the reporting requirements of the U.S. Securities and Exchange Commission (the "SEC") and will not be subject to review by the SEC; compliance with its requirements would require us to make changes to the presentation of this information.

This press release also includes measures for Altice USA that are not prepared in accordance with U.S. generally accepted accounting principles ("Non-GAAP measures"), including Adjusted EBITDA and Adjusted EBITDA less capital expenditures ("OpFCF"). For an explanation of why Altice USA uses these measures and a reconciliation of the Non-GAAP measures to net income (loss), please see the Third Quarter 2017 ("Q317") earnings release for Altice USA posted on the Altice USA website.