altice

MANAGEMENT'S DISCUSSION AND ANALYSIS

ALTICE INTERNATIONAL S.À R.L.

FOR THE SIX MONTHS ENDED JUNE 30, 2018

Contents

Overview

Our Business

We deliver fixed services, mobile telephony services and media and advertising services to B2C and B2B customers in all of the territories in which we operate. In addition, we offer a variety of wholesale and other services across our footprint. We also invest in specific content to supplement and enrich the services that we are providing to our customers. Our footprint extends across 10 territories through a fiber‑rich broadband network with approximately 8.0 million homes passed as at June 30, 2018.

We have 6 reportable segments for which we discuss the results of operations for our business:

- **Portugal:** Altice owns Portugal Telecom (“PT Portugal”), the largest telecom operator in Portugal. PT Portugal caters to fixed and mobile B2C, B2B and wholesale clients using the MEO brand. As of 2018, this segment also includes the Altice Technical Services entities in Portugal.

- **Israel:** Fixed and mobile services are provided using the HOT telecom, HOT mobile and HOT net brands to B2C and B2B clients. HOT also produces award winning exclusive content that it distributes using its fixed network. As of 2018, this segment also includes the Altice Technical Services entity in Israel.

- **Dominican Republic**: The Group provides fixed and mobile services to B2C, B2B and wholesale clients using Altice brands. As of 2018, this segment also includes the Altice Technical Services entity in the Dominican Republic.

- **Teads**: Provides digital advertising solutions.

- **Altice TV:** Content business from the use of content rights. Altice TV was not classified as discontinued operations and was sold to Altice Group Lux S.à r.l. in May 2018.

- **Others**: This segment includes all corporate entities and French Overseas Territories. The Board of Managers believes that these operations are not substantial enough to require a separate reporting segment, and so are reported under “Others”.

Historically, we have made substantial investments in our network and the development of new and innovative products and other service offerings for our customers as a way of differentiating ourselves from our competitors and may continue to do so in the future. Our fixed services (high-quality pay TV, broadband Internet and fixed line telephony) are mainly provided over its cable- and fiber-based network infrastructure which are either DOCSIS 3.0, DOCSIS 2.0 or FTTH enabled, offering download speeds of between 30 Mbps and 1 Gbps depending on geography. At June 30, 2018, we had a total of 1.9 million unique fixed B2C customers. We also offer mobile services in the geographies in which we operate, through 2G, 3G and 4G Long-Term-Evolution (“LTE”) technology, and, on a blended basis, as at June 30, 2018, we had 10.9 million mobile B2C customers (of which 4.6 million were post-paid customers).

In all territories in which we provide mobile telephony services, we are focused on the convergence of fixed and mobile services by cross-selling and up-selling our offerings to further increase our multiplay penetration (except for Israel, where the regulator does not allow it). Our cable, fiber and mobile technologies enable it to offer premium digital services, attractive interactive features (such as its ‘MEO Go!’ offering in Portugal) and local content (e.g., through its ‘HOT 3’ channel in Israel) to our subscribers and Netflix. We have leveraged our network advantage to drive our multiplay strategy and offer an attractive combination of content, speed and functionality. We offer our B2C customers bundled double- and triple-play services, which comprises paying for a combination of TV, broadband Internet access and fixed line telephony services at what we believe are attractive prices. We believe the demand for our multi-play packages is primarily driven by the inherent quality of the various products included in them, which we believe are among the best available in the markets in which we operate. Although we believe that our products offer the best value for money and cost-savings for customers when purchased as part of multi-play packages, the we typically also offer most of these services on a standalone basis in most of its geographies. In some markets, such as Portugal, we offer quad-play bundles including mobile services, as well.

The Group is also focused on strategically developing content to complement its fixed and mobile services with exclusive or high-quality content offerings.

Our operations and the operating metrics discussed below have been, and may continue to be, affected by certain key factors as well as certain historical events and actions. The key factors affecting the ordinary course of our business and our results of operations include, among others, network upgrades, competition, acquisitions and integration of acquired businesses, disposals, macro-economic and political risks in the areas where we operate, our pricing and cost structure, churn and the introduction of new products and services, including multi-play services.

Recent Transactions

Sale of telecommunications solutions business and data center operations in Switzerland

On February 12, 2018, the Company announced the closing of the transaction to sell its telecommunications solutions business and data center operations in Switzerland, green.ch AG and Green Datacenter AG, to InfraVia Capital Partners. The transaction values the business at an enterprise value of approximately 214 million CHF (9.9x LTM Adjusted EBITDA).

The capital gain recorded during the six months ended June 30, 2018 amounted to €88.8 million, net of tax. The total proceeds received related to the sale amounted to €156.4 million.

Sale of Altice Management International ("AMI") to Altice Group Lux S.à r.l

During November and December 2017, the Board of Directors of Altice N.V. decided the transfer of shares of AMI to Altice Group Lux S.à r.l. The sale was completed on January 31, 2018 with a transaction value of 1 CHF. The capital gain recorded in equity during the period amounted to €4.6 million net of tax.

Exercise of the ATS call option

In April 2018, the Group exercised the call option for the acquisition of the remaining 49% in Altice Technical Services ("ATS") for a fixed price of €147 million, bearing interests at an annual rate of EURIBOR 1 month plus 3.5%. The total amount of €156.3 million will be paid in November 2018. As a result of the exercise of the call option, the Company's ownership in ATS increased to 100%. The ATS entities in France were then sold to Altice France.

Closing of the sale of Altice Content to Altice Group Lux S.à r.l

During November and December 2017, the Board of Directors of Altice N.V. decided the transfer of shares of Altice Content to Altice Group Lux S.à r.l. (the indirect parent company of Altice International). The transaction was closed on May 15, 2018. The capital loss was recorded in shareholders' equity (within the transaction with Altice's shareholder) for an amount of €172.2 million, net of tax. The consideration received was €1.

In accordance with IFRS 5 Non-Current Assets Held for Sale and Discontinued Operations, non-current assets classified as held for sale shall be measured at the lower of its carrying amount and fair value less costs to sell. For Altice Content, the Group had recorded an impairment loss through equity of €51.1 million as of December 31, 2017.

Closing of the sale of Altice Technical Services France to Altice France

During December 2017, the Board of Directors of Altice N.V. decided to transfer of shares of Altice Technical Service France ("ATSF) to Altice France. As of December 31, 2017, ATSF was treated as discontinued operations and the assets and liabilities were classified as held for sale. The transaction was closed on May 16, 2018. Capital gain recorded in equity amounted to €24.7 million, net of tax.

Closing of the sale of Altice Customer Service to Altice France

During December 2017, the Board of Directors of Altice N.V. decided to transfer of shares of Altice Customer Services ("ACS") to Altice France. As of December 31, 2017, ACS was treated as discontinued operations and the assets and liabilities were classified as held for sale. The transaction was closed on May 16, 2018. Capital gain recorded in equity amounted to €3.4 million, net of tax.

Assets held for sale

In December 2017, the Board of Managers of the Company decided to sell the Group's International Wholesale business. The transits and international outgoing traffic business in Portugal and the Dominican Republic was classified as held for sale as of December 31, 2017, in accordance with IFRS 5 Non-Current Assets Held for Sale and Discontinued Operations. On March 12, 2018, the Company announced that it had entered into exclusivity with Tofane Global, a Paris-based telecommunications and digital player specializing in international carrier services, for the sale of its international wholesale voice carrier business in Portugal and the Dominican Republic. The results from these operations are included in the respective segments mentioned above. On July 18, 2018, Sale and Purchase Agreements had been signed separately by Altice Dominicana and MEO with Tofane Global. The transaction is expected to close in September 2018. Please refer to note 15.2.

On June 20, 2018, PT Portugal reached an agreement with a consortium including Morgan Stanley Infrastructure Partners and Horizon Equity Partners for the sale of a 75% stake in the newly formed tower company called Passivetel Equipamentos Passivos that will comprise 2,961 sites currently operated by Altice Portugal. The transaction is expected to close during Q3 2018 and is subject to the effective demerger and customary closing conditions. As a consequence, these assets and liabilities were classified as held for sale as of June 30, 2018.

On July 30, 2018, Altice Europe announced that its subsidiary Altice Dominicana had reached an agreement with Phoenix Tower International, a portfolio company of Blackstone, for the sale of 100% in the tower company Teletorres del Caribe that will comprise 1,049 sites currently operated by Altice Dominicana. As of June 30, 2018, the closing of this transaction was not highly probable hence the assets and liabilities were not classified as held for sale.

During 2017, the Board of Managers of the Company decided the following transfer of shares within the Altice Group and the closing date of the transactions:

- Altice Management International ("AMI") to Altice Group Lux S.à r.l. (Parent company of Altice Luxembourg). Closing date on January 31, 2018.
- Altice TV to Altice Group Lux S.à r.l. (Parent company of Altice Luxembourg). Closing date on May 15, 2018.
- Altice Technical Service France ("ATSF") to Altice France. Closing date on May 16, 2018
- Altice Customer Service ("ACS") to Altice France. Closing date on May 16, 2018.
- AB2 (French Overseas Territory) operations to Altice France, controlled by Altice Luxembourg.

Therefore, the assets and liabilities of Altice TV, AMI, ATSF, ACS and AB2 had been classified as held for sale in accordance with IFRS 5 Non-Current Assets Held for Sale and Discontinued Operations as at December 31, 2017. Since the transactions for Altice TV, AMI, ATSF and ACS were all closed during the first half of 2018, the assets and liabilities were no longer classified as assets held for sale as of June 30, 2018. Altice TV and AMI were not considered or qualified as major lines of business of the Group, they were not presented as discontinuing operation as of June 30, 2018. The contribution of Altice TV and AMI to the statement of income for the six monthS ended June 30, 2018 and 2017 are provided in note 4, in the segment Altice TV and Others, respectively. On the other hand, ATSF and ACS were classified as discontinued operations as of December 31, 2017.

In the prior year, Green and Green Datacenter had been classified as held for sale. The sale was completed on February 12, 2018.

The table below provides the details of assets and liabilities classified as held for sale as of June 30, 2018 and December 31, 2017:

Disposal groups held for sale	June 30, 2018			
(€m)	**Whosale Market**	**AB2**	**Other**	**Total**
Goodwill	-	276.5	-	276.5
Tangible and intangible assets	-	156.2	-	156.2
Other non-current assets	-	2.4	-	2.4
Investment in associates	-	-	4.4	4.4
Current assets	81.8	86.5	-	168.4
Total assets held for sale	**81.8**	**521.6**	**4.4**	**607.9**
Non-current liabilities	-	(26.9)	-	(26.9)
Current liabilities	(38.0)	(115.0)	-	(152.9)
Total Liabilities related to assets held for sale	**(38.0)**	**(141.9)**	**-**	**(179.8)**

Disposal groups held for sale (*revised)	December 31, 2017								
(€m)	**Green**	**Wholesale Market**	**ATS France**	**ACS**	**AB2**	**Altice TV**	**AMI**	**Other**	**Total**
Goodwill	18.2	-	72.8	26.5	276.5	7.8	-	-	402.0
Tangible and intangible assets	113.1	-	5.2	31.4	164.5	215.7	0.5	-	530.3
Other non-current assets	0.4	-	1.0	1.2	2.3	77.4	(0.6)	-	81.7
Current assets	13.6	39.2	212.6	122.0	76.6	220.5	9.3	-	693.8
Investment in associates	-	-	-	-	-	-	-	4.4	4.4
Total assets held for sale	**145.3**	**39.2**	**291.6**	**181.1**	**519.9**	**521.4**	**9.2**	**4.4**	**1,712.2**
Non-current liabilities	(54.2)	-	(5.7)	(13.9)	(24.8)	(28.1)	(6.5)	-	(133.1)
Current liabilities	(25.0)	15.9	(140.5)	(98.7)	(123.6)	(309.5)	(137.3)	-	(818.5)
Total Liabilities related to assets held for sale	**(79.2)**	**15.9**	**(146.1)**	**(112.6)**	**(148.4)**	**(337.5)**	**(143.8)**	**-**	**(951.6)**

Disclaimers:

The following discussion and analysis is intended to assist in providing an understanding of our financial condition, changes in financial condition and results of operations and should be read together with the consolidated financial statements of Altice NV as of and for the six months ended June 30, 2018, including the accompanying notes. Some of the information in this discussion and analysis includes forward-looking statements that involve risks and uncertainties.

Unless the context otherwise requires, when used in this section, the terms "we," "our," "Company," the "Group," and "us" refer to the business constituting the Group as of June 30,2018, even though we may not have owned such business for the entire duration of the periods presented.

The Group applies International Financial Reporting Standards (IFRS) as endorsed in the European Union. Adjusted EBITDA and Capex are not defined in IFRS, they are "non-GAAP measures". Management believes that these measures are useful to readers of Altice's financial statements as they provide a measure of operating results excluding certain items that we believe are either outside of our recurring operating activities, or items that are non-cash. Excluding such items enables trends in our operating results and cash flow generation to be more easily observable. We use the non-GAAP measures internally to manage and assess the results of our operations, make decisions with respect to investments and allocation of resources, and assess the performance of management personnel. Such performance measures are also the de facto metrics used by investors and other members of the financial community to value other companies operating in our industry, and thus are a basis for comparability between us and our peers. Moreover, our debt covenants are based on Adjusted EBITDA and other associated metrics.

Key Factors Affecting Our Results of Operations

Our future performance is dependent, to a large extent, on the impact of direct competition, general economic conditions (including capital and credit market conditions), our ability to manage our businesses effectively, and our relative strength and leverage in the marketplace, both with suppliers and customers. We operate in a highly competitive, consumer and technology driven and rapidly changing business that is affected by government regulation and economic, strategic, technological, political and social conditions. Various factors could adversely affect our operations, business or financial results in the future and cause our actual results to differ materially from those contained in the forward‑looking statements. In addition, important factors that could cause our actual results to differ materially from those in our forward ‑looking statements include:

- competition for broadband, pay television and telephony customers from existing competitors (such as broadband communications companies, DBS providers and Internet‑based providers) and new competitors entering our footprint;
- changes in consumer preferences, laws and regulations or technology that may cause us to change our operational strategies;
- increased difficulty negotiating programming agreements on favourable terms, if at all, resulting in increased costs to us and/or the loss of popular programming;
- increasing programming costs and delivery expenses related to our products and services;
- our ability to achieve anticipated customer and revenue growth, to successfully introduce new products and services and to implement our growth strategy;
- our ability to complete our capital investment plans on time and on budget, including our plan to build a FTTH network, and deploy Altice One, our new home communications hub;
- our ability to develop and deploy mobile voice and data;
- the effects of economic conditions or other factors which may negatively affect our customers' demand for our products and services;
- the effects of industry conditions;
- demand for advertising on our cable systems;
- our substantial indebtedness and debt service obligations;
- adverse changes in the credit market;
- changes as a result of any tax reforms that may affect our business;
- financial community and rating agency perceptions of our business, operations, financial condition and the industries in which we operate;
- the restrictions contained in our financing agreements;
- our ability to generate sufficient cash flow to meet our debt service obligations;
- fluctuations in interest rates which may cause our interest expense to vary from quarter to quarter;

- technical failures, equipment defects, physical or electronic break‑ins to our services, computer viruses and similar problems; the disruption or failure of our network, information systems or technologies as a result of computer hacking, computer viruses, “cyber‑attacks,” misappropriation of data, outages, natural disasters and other material events;

- our ability to obtain necessary hardware, software, communications equipment and services and other items from our vendors at reasonable costs;

- our ability to effectively integrate acquisitions and to maximize expected operating efficiencies from our acquisitions or as a result of the transactions, if any;

- significant unanticipated increases in the use of bandwidth‑intensive Internet‑based services;

- the outcome of litigation, government investigations and other proceedings;

- other risks and uncertainties inherent in our cable and other broadband communications businesses and our other businesses.

Basis of Presentation

The discussion and analysis for each of the periods presented is based on the financial information derived from the audited consolidated financial statements of Altice International as of and for the six months ended June 30, 2018.

Please refer to the Glossary for a definition of the key financial terms discussed and analysed in this document.

Discussion and Analysis of Our Results of Operations

For the six months ended June 30, 2018 compared to the six months ended June 30, 2017

The below table sets forth our consolidated statement of income for the six months ended June 30, 2018 and 2017, in millions of Euros.

Consolidated Statement of Income (€m)	**For the six months ended June 30, 2018**	**For the six months ended June 30, 2017 (* revised)**	**Change**
Revenues	**2,115.5**	**2,435.7**	**-13.1%**
Purchasing and subcontracting costs	(610.7)	(649.7)	-6.0%
Other operating expenses	(476.3)	(421.3)	13.1%
Staff costs and employee benefits	(238.4)	(248.0)	-3.9%
Depreciation, amortization and impairment	(579.5)	(693.7)	-16.5%
Other expenses and income	323.3	(17.1)	-1995.3%
Operating profit	**533.9**	**406.0**	**31.5%**
Interest relative to gross financial debt	(262.4)	(440.1)	-40.4%
Other financial expenses	(103.6)	(18.6)	457.0%
Finance income (expense)	14.8	71.1	-79.2%
Net result on extinguishment of a financial liability	-	(39.0)	-100.0%
Finance costs, net	**(351.2)**	**(426.6)**	**-17.7%**
Share of earnings of associates	4.2	2.9	NM
Loss before income tax from continuing operations	**186.9**	**(17.7)**	**-1154.2%**
Income tax benefit	44.6	(8.7)	-611.9%
Loss for the period from continuing operations	**231.5**	**(26.4)**	**-975.4%**
Discontinued operations			
Profit/loss after tax for the year from discontinued operations[1]	19.8	(4.2)	-570.6%
Loss for the period	**251.3**	**(30.7)**	**-919.9%**
Attributable to equity holders of the parent	*245.0*	*(41.8)*	*-685.5%*
Attributable to non-controlling interests	*6.3*	*11.2*	*-43.6%*

Significant Events Affecting Historical Results

Our results of operations as of and for the six months ended June 30, 2018 and the six months ended June 30, 2017 were significantly impacted by the following events:

Acquisition of a stake in SPORT TV

On February 24, 2017, PT Portugal acquired a 25% stake in the capital of SPORT TV for €12.3 million. SPORT TV is a sports broadcaster based in Portugal. Following this investment, SPORT TV's shareholders are PT Portugal, NOS, Olivedesportos and Vodafone, each of which with a 25% stake. This new structure benefits, above all, PT Portugal's customers and the Portuguese market, guaranteeing all the operators' access to the sports content considered essential in fair and non-discriminatory market conditions.

Disposal of Coditel

As at December 31, 2016, the Group had entered into an agreement to sell its Belgian and Luxembourg (Belux) telecommunication businesses, and accordingly classified the associated assets and liabilities as a disposal group held for sale in accordance with IFRS 5 Non-current Assets Held for Sale and Discontinued Operations. On June 19, 2017, the Group completed the sale of Coditel Brabant SPRL and Coditel S.à r.l, to Telenet Group BVBA, a direct subsidiary of Telenet Group Holding N.V. After the final post-closing price adjustments, the Group received €280.8 million, and recognized a loss on sale after transactions costs of €24.0 million.

Acquisition of Teads

On June 22, 2017, Altice Teads (a company which the Group has 98.5% of the financial interest, with 1.5% attributable to the managers of Teads) closed the acquisition of Teads. Teads is the number one online video advertising marketplace in the world with an audience of more than 1.2 billion unique visitors. The acquisition values Teads at an enterprise of up to €302.3 million. The acquisition purchase price was due 75% at closing, with the remaining 25% earn-out subject to Teads obtaining defined revenue performance in 2017. As the defined revenue targets for 2017 were met, an earn-out payment of €48.6 million was made to the former owners of Teads during Q2 2018, with an additional earn-out payment of €13.1 million made on July 3, 2018.

Sale of telecommunications solutions business and data center operations in Switzerland

On February 12, 2018, the Company announced the closing of the transaction to sell its telecommunications solutions business and data center operations in Switzerland, green.ch AG and Green Datacenter AG, to InfraVia Capital Partners. The transaction values the business at an enterprise value of approximately 214 million CHF (9.9x LTM Adjusted EBITDA).

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Closing of the sale of Altice Customer Service to Altice France

During December 2017, the Board of Directors of Altice N.V. decided to transfer of shares of Altice Customer Services ("ACS") to Altice France. As of December 31, 2017, ACS was treated as discontinued operations and the assets and liabilities were classified as held for sale. The transaction was closed on May 16, 2018. Capital gain recorded in equity amounted to €3.4 million, net of tax.

Revenue

For the six months ended June 30, 2018, we generated total revenues of €2,115.5 million, a 13.1% decrease compared to €2,435.7 million for the six months ended June 30, 2017. This decrease in revenues was recorded in all lines of activities, in general as a result of increased competition and the associated impact on the subscriber base and ARPU's, in addition to an unfavourable development of the Foreign currency rates for the Dominican Peso and the Israel Shekel. These unfavourable effects on revenue are partly offset by the additional revenue recorded by Teads, which was acquired on June 22, 2017.

The tables below set forth the Group's revenue by lines of activity in the various geographical segments in which the Group operates for the years ended December 31, 2018 and December 31, 2017, respectively:

For the six months ended June 30, 2018 €m	**Portugal**	**Israel**	**Dominican Republic**	**Teads**	**Altice TV**	**Others**	**Total**
Revenue Fixed - B2C	308.9	299.1	49.8	-	-	-	**657.8**
Revenue Mobile - B2C	275.3	123.5	175.3	-	-	-	**574.1**
B2B	292.6	59.9	40.5	-	-	-	**393.1**
Wholesale	107.4	-	33.7	-	-	-	**141.1**
Other revenue	65.8	0.2	0.7	150.9	28.6	108.0	**354.1**
Total standalone revenues	**1,050.0**	**482.7**	**299.9**	**150.9**	**28.6**	**108.0**	**2,120.2**
Intersegment eliminations	(0.8)	(0.1)	(0.4)	(0.2)	(3.5)	0.4	**(4.6)**
Total consolidated revenues	**1,049.2**	**482.6**	**299.5**	**150.7**	**25.1**	**108.4**	**2,115.5**

For the six months ended June 30, 2017 (revised*) €m	**Portugal**	**Israel**	**Dominican Republic**	**Teads**	**Altice TV**	**Others**	**Total**
Revenue Fixed - B2C	340.1	340.4	56.1	-	-	33.5	**770.0**
Revenue Mobile - B2C	281.5	116.2	211.7	-	-	0.6	**610.0**
B2B	304.3	70.1	47.4	-	-	6.9	**428.6**
Wholesale	147.8	-	43.0	-	-	5.3	**196.2**
Other revenue	79.1	-	0.5	-	177.5	195.1	**452.3**
Total standalone revenues	**1,152.8**	**526.7**	**358.7**	**-**	**177.5**	**241.4**	**2,457.1**
Intersegment eliminations	(4.9)	(0.2)	(0.6)	-	(4.8)	(10.9)	**(21.4)**
Total consolidated revenues	**1,148.0**	**526.5**	**358.1**	**-**	**172.7**	**230.4**	**2,435.7**

Revenues for the Group's fixed services decreased from €770.0 million for the six months ended June 30, 2017 to €657.8 million for the six months ended June 30, 2018, an 14.6% decrease compared to the six months ended June 30, 2017. This decrease was driven primarily by growing competition and associated impact on subscriber numbers and pricing pressure.

The Group's mobile services revenue decreased to €574.1 million for the six months ended June 30, 2018, a 5.9% decrease compared to €610.0 million for the six months ended June 30, 2017, mainly due to mobile revenue decreases in the Dominican Republic resulting from price erosion.

The Group's B2B services revenue decreased to €393.1 million for the six months ended June 30, 2018, a 8.3% decrease compared to €428.6 million for the six months ended June 30, 2017.

The Group's Wholesale services revenue decreased to €141.1 million for the six months ended June 30, 2018, a 28.1% decrease compared to €196.2 million for the six months ended June 30, 2017, mainly due to decreases in Portugal due to lower international voice traffic.

Revenues from the Group's other activities totalled €354.1 million for six months ended June 30, 2018, a 21.7% decrease as compared to €452.3 million for the six months ended June 30, 2017. The decrease in other revenues was mainly due to a reduction of intersegment recharging of services provided to group companies. These decreases are partly offset by an increase of revenues related to Teads, which was acquired on June 22, 2017.

Geographical segments

Portugal

For the six months ended June 30, 2018, the Group generated revenues in Portugal of €1,049.2 million, a 8.6% decrease compared to €1,148.0 million for the six months ended June 30, 2017. This decrease was mainly due to a decline in the fixed revenues, reflecting the competitive pressure in the market and the resulting price erosion notwithstanding an improved performance in customer net additions in the period. In addition, wholesale revenues decreased due to lower international voice traffic.

Revenues from the Group's fixed business decreased by 9.2% from €340.1 million for the six months ended June 30, 2017 compared to €308.9 million for the six months ended June 30, 2018. This decrease is explained by the year on year decline in fixed ARPU, which more than offset the positive net adds reported during the first half year of 2018, as compared to negative net adds during the same period of last year.

The Group's mobile business posted a net revenue decrease of 2.2% from €281.5 million for the six months ended June 30, 2017 compared to €275.3 million for the six months ended June 30, 2018. This decrease was driven primarily by a decline in mobile ARPU and lower prepaid revenues.

Revenues from the Group's B2B business decreased by 3.8%, from €304.3 million for the six months ended June 30, 2017 compared to €292.6 million for the six months ended June 30, 2018. B2B revenues were impacted by intense competition and the resulting continued repricing.

Revenues from the Group's Wholesale business decreased by 27.3%, from €147.8 million for the six months ended June 30, 2017 compared to €107.4 million for the six months ended June 30, 2018. Wholesale revenues decreased mainly due to lower international voice traffic.

Other revenues decreased from €79.1 million for the six months period ended June 30, 2017 to €65.8 million for the six months ended June 30, 2018, a decrease of 16.8%. This decrease is primarily driven by a decline in non-group revenues of Altice Labs.

Israel

For the six months ended June 30, 2018, the Group generated revenue in Israel of €482.6 million, an 8.3% decrease compared to €526.5 million for the six months ended June 30, 2017. On a constant currency basis, revenues decreased by 1.4%. On a constant currency basis, this was mainly due to a decrease in fixed revenues due to lower fixed ARPU resulting from a change in product mix following high competition in the TV market, offset by an increase in mobile revenues due to an increase in the mobile subscriber base.

Dominican Republic

For the six months ended June 30, 2018, the Group generated total revenue of €299.5 million, a 16.3% decrease compared to €358.1 million for the six months ended June 30, 2017. On a constant currency basis, revenues decreased by 2.4%. On a constant currency basis, this was largely driven by a decrease in mobile B2C revenues as a result of voice erosion, which is only partially offset by an increase of B2C post-paid ARPU as a result of an increase in data usage and the implementation of our upgrade strategy.

Teads

Due to the fact that Teads was acquired on June 22, 2017, no comparative financial information is available.

Altice TV

For the six months ended June 30, 2018, the Group generated total revenue in Altice TV of €25.1 million, compared to €172.7 million for the six months ended June 30, 2017. The decrease is mainly explained by a reduction of intersegment recharging of services provided to group companies, following the restructuring of the Group.

Others

For the six months ended June 30, 2018, the Group generated total revenue in Others (which comprises of the Group's corporate entities) of €108.4 million, compared to €230.4 million for the six months ended June 30, 2017. The decrease is mainly explained by a reduction of intersegment recharging of services provided to group companies, following the restructuring of the Group.

Adjusted EBITDA

For the six months ended June 30, 2018, our Adjusted EBITDA was €790.1 million, a decrease of 30.1% compared to the six months ended June 30, 2017 (€1,130.3 million). This decrease can be attributed to lower revenue, as explained above, and higher other operating expenses, partially offset by decreased purchasing and subcontracting expenses and staff costs and employee benefits.

- Purchasing and subcontracting costs decreased by 6.0%, from €649.7 million in the six months ended June 30, 2017 to €610.7 million in the six months ended June 30, 2018.

- Other operating expenses increased by 13.1% to €476.3 million in the six months ended June 30, 2018 from €421.3 million in the six months ended June 30, 2017.

- Staff costs and employee benefit expenses decreased by 3.9%, from €248.0 million in the six months ended June 30, 2017 to €238.4 million in the six months ended June 30, 2018.

For the six months ended June 30, 2018 €m	**Portugal**	**Israel**	**Dominican Republic**	**Teads**	**Altice TV**	**Others**	**Inter-segment elimination**	**Total**
Revenues	**1,050.0**	**482.7**	**299.9**	**150.9**	**28.6**	**108.0**	**(4.6)**	**2,115.5**
Purchasing and subcontracting costs	(274.2)	(130.6)	(86.3)	-	(99.0)	(26.4)	5.9	**(610.7)**
Other operating expenses	(194.5)	(107.8)	(46.8)	(95.9)	(3.2)	(28.6)	0.5	**(476.3)**
Staff costs and employee benefits	(137.0)	(32.2)	(13.0)	(39.2)	(1.5)	(15.5)	(0.0)	**(238.4)**
Total	**444.3**	**212.1**	**153.8**	**15.8**	**(75.1)**	**37.5**	**1.7**	**790.1**
Stock option expense	-	-	-	-	-	-	-	-
Adjusted EBITDA	**444.3**	**212.1**	**153.8**	**15.8**	**(75.1)**	**37.5**	**1.7**	**790.1**
Depreciation, amortisation and impairment	(329.4)	(157.0)	(61.9)	(8.2)	-	(23.1)	-	**(579.5)**
Stock option expense	-	-	-	-	-	-	-	-
Other expenses and income	(41.6)	(7.4)	(2.1)	0.4	300.0	78.7	(4.7)	**323.3**
Operating profit/(loss)	**73.3**	**47.7**	**89.9**	**8.0**	**224.9**	**93.1**	**(2.9)**	**533.9**

For the six months ended June 30, 2017 (revised*) €m	**Portugal**	**Israel**	**Dominican Republic**	**Teads**	**Altice TV**	**Others**	**Inter-segment elimination**	**Total**
Revenues	**1,152.8**	**526.7**	**358.7**	**-**	**177.5**	**241.4**	**(21.4)**	**2,435.7**
Purchasing and subcontracting costs	(312.3)	(140.9)	(97.6)	-	(62.2)	(44.0)	7.4	**(649.7)**
Other operating expenses	(188.6)	(112.3)	(54.2)	-	(7.4)	(95.2)	36.3	**(421.3)**
Staff costs and employee benefits	(139.9)	(36.4)	(15.6)	-	(2.8)	(55.7)	2.4	**(248.0)**
Total	**512.2**	**237.2**	**191.3**	**-**	**105.0**	**46.6**	**24.7**	**1,116.7**
Stock option expense	-	-	-	-	-	13.6	-	**13.6**
Adjusted EBITDA	**512.2**	**237.2**	**191.3**	**-**	**105.0**	**60.1**	**24.7**	**1,130.3**
Depreciation, amortisation and impairment	(345.4)	(167.8)	(70.2)	-	(77.4)	(33.0)	-	**(693.7)**
Stock option expense	-	-	-	-	-	(13.6)	-	**(13.6)**
Other expenses and income	(50.5)	(7.4)	(13.5)	-	0.4	51.9	2.1	**(17.1)**
Operating profit/(loss)	**116.2**	**62.0**	**107.4**	**-**	**28.1**	**65.5**	**26.8**	**406.0**

Geographical segments

Portugal

For the six months ended June 30, 2018, the Group's Adjusted EBITDA in Portugal was €444.3 million, a decrease of 13.2% from €512.2 million compared to the six months ended June 30, 2017. This decrease is attributable to a decline in gross margin reflecting primarily the reduction in fixed revenues, which was only partially offset by lower purchasing and subcontracting costs, reflecting lower international voice traffic costs, in line with the decline in related revenues.

Israel

For the six months ended June 30, 2018, the Group's Adjusted EBITDA in Israel was €212.1 million, a decrease of 10.6% compared to €237.2 million for the six months ended June 30, 2017. Adjusted EBITDA on a constant currency basis decreased by 6.2% compared to 2017. On a constant currency basis, this decrease is mainly due to a decrease in revenues and increases in purchasing and sub-contracting costs and other operating expenses (mainly costs of handsets and inter-connect in the mobile sector), which are only partly offset by a reduction in content expenses and in staff costs and employee benefits as a result of the departure plan which was implemented during the third quarter of 2017.

Dominican Republic

For the six months ended June 30, 2018, the Group's Adjusted EBITDA in the Dominican Republic decreased by 19.6% from €191.3 million for the six months ended June 30, 2017 to €153.8 million (6.1% on a constant currency basis). On a constant currency basis, this decrease is mainly attributable to a decline in revenues and an increase in Purchasing and subcontracting costs, resulting from higher content costs.

Teads

Due to the fact that Teads was acquired on June 22, 2017, no comparative financial information is available.

Altice TV

For the six months ended June 30, 2018, the Group's Adjusted EBITDA for Altice TV decreased by 212.7% from €105.0 million for the six months ended June 30, 2017 to a negative Adjusted EBITDA of €75.1 million. This decrease is mainly attributable to a reduction of intersegment recharging of services provided to group companies.

Others

For the six months ended June 30, 2018, the Group's Adjusted EBITDA in Others was €37.5 million, a decrease of 37.6% from an Adjusted EBITDA of €60.1 million for the six months ended June 30, 2017.

Depreciation and Amortization and Impairment

For the six months ended June 30, 2018, depreciation and amortization totalled €579.5 million, an 16.5% decrease compared to €693.7 million for the six months ended June 30, 2017.

Other expenses and income

For the six months ended June 30, 2018, our other income totalled €323.3 million, compared to other expenses of €17.1 million for the six months ended June 30, 2017. A detailed breakdown of other expenses income is provided below:

Other expenses and income (€m)	For the six months ended June 30, 2018	For the six months ended June 30, 2017 (revised*)
Stock option expense	-	13.6
Items excluded from adjusted EBITDA	**-**	**13.6**
Restructuring costs	5.2	8.7
Loss on disposals of assets	1.6	0.4
Disputes and litigation	17.0	3.9
(Gain)/loss on sale of consolidated entities	(88.8)	0.9
Management fees	10.8	1.2
Breakup fees	(300.0)	-
Deal fee	5.9	2.6
Other expenses and income (net)	25.0	(0.6)
Other expenses and income	**(323.3)**	**17.1**

Stock option expenses
The Group has several stock option plans across its various entities comprising of mainly the Long-Term Incentive Plan ("LTIP"), the Share Option Plan ("SOP") and the options granted to Next Alt. During the six months ended June 30, 2018, the Group incurred stock option expenses of nil, as Altice Management International ("AMI"), which incurred the recharged stock option expense, was sold, a decrease of €13.6 million compared to the six months ended June 30.

Restructuring costs
Restructuring costs for the six months ended June 30, 2018, mainly relate to the restructuring plans in PT Portugal for €4.5 million. Restructuring costs incurred for the six months ended June 30, 2017 of €8.7 million mainly related to the restructuring expenses in PT Portugal (€7.8 million).

Loss on disposal of assets
The loss on disposal of assets primarily relates to expenses recorded in PT Portugal due to forest fires damages (€1.6 million).

Disputes and litigation
Disputes and litigation mainly relate to a €20.0 million litigation provision in PT Portugal. The expenses recorded for the six months period ended June 30, 2017 consisted of litigation expenses in PT Portugal (€2.1 million) and the French Overseas Territories (€1.7 million).

Gain on sale of consolidated entities
Gain on sale of consolidated entities relates to the gain on the sale of telecommunications solutions business and Data Center operations in Switzerland, green.ch AG and Green Datacenter AG.

Management fees
Management fees relate to the corporate costs charged by Altice Luxembourg Group and Altice Management International charged to entities within the Company. This amounted to €10.8 million for the six months ended June 30, 2018, an increase of €9.6 million compared to June 30, 2017.

Breakup fees
Breakup fees for the six months ended June 30, 2018 of €300 million relate to the breakup fees income from Altice France payable to the Group as part of the content activities of the Group in 2018.

Deal fees
Deal fees consisted of €5.9 million expenses in PT Portugal for the financial and legal advisory fees in the ongoing sale

of the tower business. Deal fees for the six months ended June 30, 2017 was mainly related to the deal fees in Altice Portugal (€1.6 million) and Tricom (€0.6 million).

Other expenses and incomes (net)

Other expenses and incomes (net) consisted mainly of expenses in Altice Holdings of €13.0 million related to the removal of managers and board of AB2 and the corresponding termination agreement. Additionally, PT Portugal recorded €3.3 million of fines (mostly related to the termination fee of a real estate rental agreement of €2.4 million) and €1.9 million donations granted under social programs.

Finance costs (net)

Net finance costs amounted to €351,2 million for the six months ended June 30, 2018, an decrease of 17.7% compared to €426.6 million for the six months ended June 30, 2017. A detailed breakdown of Finance costs (net) is provided below:

Finance costs, net (€m)	**For the six months ended June 30, 2018**	**For the six months ended June 30, 2017 (* revised)**	**Change**
Interest relative to gross financial debt	(262.4)	(440.1)	-40.4%
Other financial expenses	(103.6)	(18.6)	457.0%
Finance income (expense)	14.8	71.1	-79.2%
Net result on extinguishment of a financial liability	-	(39.0)	-100.0%
Finance costs, net	**(351.2)**	**(426.6)**	**-17.7%**

Interest relative to gross financial debt

For the six months ended June 30, 2018, our interest relative to gross financial debt totalled €262.4 million, a 40.4% decrease compared to €440.1 million for the six months ended June 30, 2017. Interest relative to gross financial debt includes the variation in the mark to market of our derivative financial instruments, which was a main driver of the variation in this line item from the six months ended June 30, 2018.

Other financial expenses

For the six months ended June 30, 2018, our other financial expenses totalled €103.6 million, an 457.0% increase compared to €18.6 million for the six months ended June 30, 2017. The change in Finance Income is largely driven by fluctuations in exchange rates.

Finance Income

For the six months ended June 30, 2018, our Finance income totalled €14.8 million, a 79.2% decrease compared to Finance income of €71.1 million for the six months ended June 30, 2017. The change in Finance Income is largely driven by fluctuations in exchange rates.

Net result on extinguishment of a financial liability

For the six months ended June 30, 2018, our Net result on extinguishment of a financial liability totalled nil, compared to Net result on extinguishment of a financial liability of €39.0 million for the six months ended June 30, 2017. The result on extinguishment of debt relates to the refinancing of debt in Altice Financing, which closed in April 2017, and for which a loss on extinguishment of debt of €39.0 million was recognized.

Share of earnings of associates
For the six months ended June 30, 2018, our share of loss of associates totalled €4.2 million compared to a gain of €2.9 million in the six months ended June 30, 2017.

Income tax benefit
For the six months ended June 30, 2018, the income tax benefit totalled €44.6 million compared to an income tax loss of €8.7 million in the six months ended June 30, 2017.

Capital Expenditures

For the six months ended June 30, 2018, our total capital expenditures were €461.7 million (representing 21.8% of revenue), a 10.9% decrease compared to €518.0 million (representing 21.3% of revenue) for the six months ended June 30, 2017.

For the six months ended June 30, 2018 €m	**Portugal**	**Israel**	**Dominican Republic**	**Teads**	**Altice TV**	**Others**	**Eliminations**	**Total**
Capital expenditure (accrued)	211.0	118.6	56.7	-	3.8	17.3	(0.2)	**407.3**
Capital expenditure - working capital items	45.7	4.2	(2.6)	-	4.5	2.6	-	**54.5**
Payments to acquire tangible and intangible assets	**256.7**	**122.9**	**54.1**	**-**	**8.3**	**19.9**	**(0.2)**	**461.7**

For the six months ended June 30, 2017 (revised*) €m	**Portugal**	**Israel**	**Dominican Republic**	**Teads**	**Altice TV**	**Others**	**Eliminations**	**Total**
Capital expenditure (accrued)	207.1	119.4	53.5	-	29.0	29.2	(0.8)	**437.4**
Capital expenditure - working capital items	32.7	(1.7)	(12.7)	-	66.3	(4.0)	-	**80.5**
Payments to acquire tangible and intangible assets	**239.8**	**117.6**	**40.8**	**-**	**95.3**	**25.2**	**(0.8)**	**518.0**

Portugal

For the six months ended June 30, 2018, PT Portugal's total capital expenditures were €256.7 million (representing 25.0% of revenue in Portugal), a 7.1% increase compared to €239.8 million for the six months ended June 30, 2017 (representing 21.3% of revenue in Portugal). The increase in capex is explained by an increase in mobile network related capex reflecting the deployment of the single RAN technology, higher SAC-related capex reflecting both higher gross adds and an increase in the unitary SAC and changes in capital expenditure related working capital. These increases are partially offset by lower fixed network related capex as a result of a lower number of homes passed.

Israel

Capital expenditure in Israel increased by 4.5%, from €117.6 million (representing 22.4% of our revenue in Israel) in the six months ended June 30, 2017 to €122.9 million (representing 25.5% of our revenue in Israel) in the six months ended June 30, 2018. On a constant currency basis, capital expenditure increased by 12.5%, driven by higher network and installation spend which was partly offset by lower investments in CPE.

Dominican Republic

For the six months ended June 30, 2018, our total capital expenditures were €54.1 million (representing 18.1% of our revenue in the Dominican Republic), a 32.7% increase compared to €40.8 million for the six months ended June 30, 2017 (representing 11.3% of revenue in the Dominican Republic). On a constant currency basis, accrued capital expenditures increased by 54.9%, to a large extent driven by mobile related purchase of equipment and services for the migration to single RAN technology, in addition to the impact of working capital changes.

Teads

Due to the fact that Teads was acquired on June 22, 2017, no comparative financial information is available. In general, Teads has limited capital expenditures due to the nature of the business.

Altice TV

For the six months ended June 30, 2018, our total capital expenditures were €8.3 million, a 98.0% decrease compared to €95.3 million for the six months ended June 30, 2017.

Others

For the six months ended June 30, 2018, our total capital expenditures were €19.9 million, compared to €25.2 million for the six months ended June 30, 2017.

Liquidity and Capital Resources

Cash and Debt Profile

As of June 30, 2018, our consolidated cash and cash equivalents amounted to €223.7 million on an actual basis. Each of our operating subsidiaries maintains cash and cash equivalents to fund their day-to-day requirements.

Our most significant financial obligations are our debt obligations. As a result of the various acquisitions we have made since 2013 and the financing transactions that we entered into to fund such acquisitions, our financing profile has undergone a substantial change in this period. Our total third-party debt (excluding certain other long term and short-term liabilities, finance leases, of the Group, any intercompany loans among the Group and preferred equity certificates issued to certain minority shareholders of our subsidiaries) as of June 30, 2018 was €6,339.5 million relating to debentures and €2,192.0 million relating to loans from financial institutions., including drawings under the Existing Revolving Credit Facilities. As of June 30, 2018, we have €355.0 million drawn and outstanding under the Existing Revolving Credit Facilities and can borrow a further €556.0 million in aggregate thereunder. The following table presents the maturity profile of the Group’s debt.

Maturity of debentures (€m)	**Less than one year**	**One year or more**	**June 30, 2018**	**December 31, 2017**
Altice Financing	-	4,576.1	4,576.1	4,454.7
Altice Finco	-	1,582.8	1,582.8	1,562.7
HOT Telecom	180.6	-	180.6	199.0
Total	**180.6**	**6,159.0**	**6,339.5**	**6,216.4**

Maturity of loans from financial institutions (€m)	**Less than one year**	**One year or more**	**June 30, 2018**	**December 31, 2017**
Altice Financing (including RCF)*	373.5	1,808.8	2,182.3	1,911.8
Others	1.8	7.8	9.6	21.2
Total	**375.3**	**1,816.7**	**2,192.0**	**1,933.0**

The terms of our debt instruments contain certain restrictions, including covenants that restrict our ability to incur additional debt. As a result, additional debt financing is only a potential source of liquidity if the incurrence of any new debt is permitted by the terms of our existing debt instruments.

Sources of Liquidity

Our principal source of liquidity is expected to be the operating cash flows of our operating subsidiaries and, if required, borrowings under the Existing Revolving Credit Facilities. As of June 30, 2018, our drawings under the Existing Revolving Credit Facilities amounted to €355.0 million. We expect to use these sources of liquidity to fund operating expenses, working capital requirements, capital expenditures, debt service requirements and other liquidity requirements that may arise from time to time. The availability of borrowings under the Existing Revolving Credit Facilities is conditioned upon compliance with specified leverage ratios. Our ability to generate cash from our operations will depend on our future operating performance, which is in turn dependent, to some extent, on general economic, financial, competitive, market, regulatory and other factors, many of which are beyond our control. We believe that our cash and cash equivalents, the cash provided from the operations of our operating subsidiaries and any available borrowings under the Existing Revolving Credit Facilities will be sufficient to fund our currently anticipated working capital needs, capital expenditures, and debt service requirements during the next 12 months, although no assurance can be given that this will be the case. However, as our debt matures in later years, we anticipate that we will seek to refinance or otherwise extend our debt maturities. No assurance can be given that we will be able to complete the Refinancing Transactions or otherwise extend our debt maturities. In this regard, it is not possible to predict how economic conditions, sovereign debt concerns and/or any adverse regulatory developments could impact the credit markets we access and accordingly, our future liquidity and financial position. In addition, sustained or increased competition, particularly in combination with adverse economic or regulatory developments, could have an unfavourable impact on our cash flows and liquidity.

The debt issued by the subsidiaries of the Company is subject to certain restrictive covenants, which apply in the case of debt issued by Altice Financing S.A. and Altice Finco S.A., to Altice International S.à r.l. and its restricted subsidiaries,

Other than the HOT debentures and the revolving credit facilities, described below, such debt issued by the Group's subsidiaries is subject to incurrence based covenants, which do not require ongoing compliance with financial ratios, but place certain limitations on the relevant restricted group's ability to, among other things, incur or guarantee additional debt (including to finance new acquisitions), create liens, pay dividends and other distributions to shareholders or prepay subordinated indebtedness, make investments, sell assets, engage in affiliate transactions or engage in mergers or consolidations. These covenants are subject to several important exceptions and qualifications.

To be able to incur additional debt under an applicable debt instrument, the relevant restricted group must either meet the ratio test described below (on a pro forma basis for any contemplated transaction giving rise to the debt incurrence) or have available capacity under the general debt basket described below or meet certain other exceptions to the limitation on indebtedness covenant in such debt instrument.

Senior Secured Debt and Senior Debt is subject to an incurrence test as following:

- Senior Secured debt of Altice International is subject to an incurrence test of 3:1 (Adjusted EBITDA to Net Debt) and Senior Debt is subject to an incurrence test of 4:1 (Adjusted EBITDA to Net Debt),

The Company or its relevant subsidiaries are allowed to fully consolidate the EBITDA from any subsidiaries in which they have a controlling interest and that are contained in the restricted group as defined in the relevant debt instruments.

The Group has access to various revolving credit facilities, which are subject to maintenance covenants. The terms of these facilities are no more restrictive than the incurrence covenants contained in other debt instruments.

The Issuer is a holding company with no direct source of operating income. Therefore, the Issuer will be dependent on dividends and other payments from its operating subsidiaries to meet its liquidity requirements.

Working Capital

As of June 30, 2018, the Group had net current liability position of €1,381.5 million (mainly due to trade payables amounting to €1,228.9 million) and a negative working capital of €167.4 million. The negative working capital position is structural and follows industry norms. Customers generally pay subscription revenues early or mid-month, with short days of sales outstanding, and suppliers are paid in the beginning of the following month, thus generating a negative working capital. Payables due the following month are generally covered by operating cash flow.

We expect that our operating cash flows and, if required, available borrowings under the Existing Revolving Credit Facilities will be sufficient to meet our working capital requirements during the next 12 months.

Net Cash Flows (€m)	For the six months ended June 30, 2018	For the six months ended June 30, 2017 (* revised)	Change
Net cash flow from operating activities	670.5	992.9	-32.5%
Net cash flow from investing activities	(355.5)	(443.9)	-19.9%
Net cash flow from financing activities	(342.5)	(572.5)	-40.2%
Changes in cash and cash equivalents	**(27.6)**	**(23.6)**	**16.8%**
Classification of cash as held for sale	-	-	0.0%
Effects of exchange rate changes on cash held in foreign currencies	(1.9)	(5.5)	-65.5%
Net changes in cash and cash equivalents	**(29.5)**	**(29.1)**	**1.3%**

Net cash provided by operating activities

Net cash provided by operating activities decreased by 32.5% to €670.5 million for the six months ended June 30, 2018 compared to €992.9 million for the six months ended June 30, 2017. The decrease in net cash provided by operations was mainly related to a higher operating profit for the six months ended June 30, 2018, mainly offset by changes in other non-cash movements.

Net cash used in investing activities

Net cash used in investing activities decreased by 19.9% to €355.5 million for the six months ended June 30, 2018 compared to €443.9 million for the six months ended June 30, 2017. The decrease in the six months ended June 30, 2018 can be attributed to lower capital expenditures (please refer to the capital expenditure section) and lower payments for acquisitions, mainly due to the acquisition of Teads in June 2017, which were partly offset by lower cash generated by the disposal of business. During the six months ended June 30, 2017, the Company received cash from the sale of Coditel amounting to €302.8 million, versus cash received during the six months ended June 30, 2018 from the sale of Green amounting to €156.4 million.

Net cash used in financing activities

Net cash used in financing activities decreased by 40.2% to cash used for an amount of €342.5 million for the six months ended June 30, 2018 compared to cash used amounting to €572.5 million for the six months ended June 30, 2017. The decrease is mainly explained by net proceeds from issuance of debt amounting to €211.1 million during the six months ended June 30, 2018 versus net payments to redeem debt amounting to €161.1 million for the six months ended June 30, 2017. This decrease was partly offset by higher cash received on vendor financing and securitisation during the six months ended June 30, 2017.

Key Operating Measures

We use several key operating measures, including number of homes passed, Cable/Fiber Customer Relationships, RGUs, RGUs per Cable/Fiber Customer Relationship and ARPUs to track the financial and operating performance of our business.

None of these terms are measures of financial performance under IFRS, nor have these measures been audited or reviewed by an auditor, consultant or expert. These measures are derived from our internal operating and financial systems.

As defined by our management, these terms may not be directly comparable to similar terms used by competitors or other companies.

	As and for the six months ended June 30, 2018			
	Portugal	**Israel**	**Dominican Republic**	**Total**
Homes passed	**5,071**	**2,104**	**789**	**7,964**
Fiber / cable homes passed	4,284	2,104	752	7,140
FIXED B2C				
Fiber / cable unique customers	**714**	**1,001**	**198**	**1,914**
Fiber / cable customer net adds	95	1	(6)	242
Total fixed B2C unique customers	**1,565**	**1,001**	**324**	**2,891**
Total fixed B2C customer net adds	10	1	1	96
Fixed ARPU (€/month)	€ 32.3	€ 50.2	€ 26.2	-
MOBILE B2C				
Postpaid subscribers	**2,890**	**1,144**	**539**	**4,572**
Postpaid net adds	72	(8)	3	532
Prepaid subscribers	**3,492**	**156**	**2,637**	**6,286**
Total mobile B2C subscribers	**6,382**	**1,300**	**3,176**	**10,857**
Postpaid Mobile ARPU (€/month)	€ 9.9	€ 12.2	€ 21.0	-

	As and for the six months ended June 30, 2017			
	Portugal	Israel	Dominican Republic	Total
Homes passed	**4,999**	**2,070**	**774**	**7,842**
Fiber / cable homes passed	3,707	2,070	675	6,452
FIXED B2C				
Fiber / cable unique customers	**542**	**1,010**	**209**	**1,762**
Fiber / cable customer net adds	64	(7)	5	142
Total fixed B2C unique customers	**1,560**	**1,010**	**319**	**2,888**
Total fixed B2C customer net adds	(40)	(7)	(1)	(103)
Fixed ARPU (€/month)	€ 34.1	€ 58.6	€ 28.7	-
MOBILE B2C				
Postpaid subscribers	**2,769**	**1,120**	**550**	**4,439**
Postpaid net adds	46	39	(15)	185
Prepaid subscribers	**3,562**	**127**	**2,783**	**6,471**
Total mobile B2C subscribers	**6,330**	**1,247**	**3,333**	**11,140**
Postpaid Mobile ARPU (€/month)	€ 9.7	€ 13.0	€ 23.0	-

Notes to the Key Operating Measures:

(1) Portugal total homes passed includes DSL homes enabled for IPTV outside of MEO's fiber footprint and fiber homes passed figures include homes where MEO has access through wholesale fiber operators (c.0.4m in Q2 2018).

(2) Fiber / cable unique customers represents the number of individual end users who have subscribed for one or more of our fiber / cable-based services (including pay television, broadband or telephony), without regard to how many services to which the end user subscribed. It is calculated on a unique premises basis. For Israel, it refers to the total number of unique customer relationships, including both B2C and B2B.

(3) ARPU is an average monthly measure that we use to evaluate how effectively we are realizing revenue from subscribers. ARPU is calculated by dividing the revenue for the service provided after certain deductions for non-customer related revenue (such as hosting fees paid by channels) for the respective period by the average number of customer relationships for that period and further by the number of months in the period. The average number of customer relationships is calculated as the number of customer relationships on the first day in the respective period plus the number of customer relationships on the last day of the respective period, divided by two. For Israel and Dominican Republic, ARPU has been calculated by using the following exchange rates: average rate for Q2 2018, €1.00 = ILS 4.2635, €1.00 = 58.9757 DOP. ARPU numbers disclosed relate to the three months ended June 30, 2018 and the three months ended June 30, 2017.

(4) Mobile subscribers is equal to the net number of lines or SIM cards that have been activated on our mobile networks. In Israel, the split between iDEN and UMTS (B2C only, including prepaid) services as follows: 7k iDEN and 1,294k UMTS as of June 30, 2018, and 9k iDEN and 1,238k UMTS as of June 30, 2017.

Other disclosures

Post-Balance Sheet Date Events

The following is an overview of key transactions since June 30, 2018 which may have a significant impact on the Group's financial condition and results of operations.

Release of the purchase price acquisition of Teads held as escrow

On July 3, 2018, the restricted cash that was held in an escrow account following the acquisition of Teads in Q2 2017 has been fully released (please refer to note 6). The cash was used to pay non-reinvesting and reinvesting sellers for a total amount of €42.1 million. In addition, an earn-out payment of €13.1 million was made to certain former owners of the company. This earn-out was subject to Teads obtaining defined revenue performance in 2017, which targets have been met. Subsequent to the earn-out payment of the €13.1 million, €5.2 million was reinvested by the former owners in the share capital of the company.

Sale and purchase agreements signed for the sale of the International Wholesale business

On July 18, 2018, Sale and Purchase Agreements had been signed by Altice Dominicana and MEO with Tofane Global related to the sale of the international wholesale voice carrier business in the Dominican Republic and Portugal, respectively. The transaction is expected to close in September 2018. The total consideration to be received amounts to €33.0 million, consisting of €25.0 million in cash and an €8.0 million vendor loan.

Altice Financing issued a bank guarantee to the European Commission

On July 25, 2018, Altice Financing issued a bank guarantee to the European Commission in relation to the fine for an amount of €124.5 million.

Altice Dominicana entered into an agreement to sell its telecommunication towers business in the Dominican Republic

On July 30, 2018, the Company announced that its subsidiary Altice Dominicana has reached an agreement with Phoenix Tower International, a portfolio company of Blackstone, for the sale of 100% in the tower company Teletorres del Caribe that will comprise 1,049 sites currently operated by Altice Dominicana. The transaction values Teletorres del Caribe, at an enterprise value of $170 million. In conjunction with the contemplated transaction, Altice Dominicana will enter into a 20-year master agreement with Teletorres del Caribe, setting a clear partnership framework between the two companies. Teletorres del Caribe has committed to support Altice Dominicana in the continued deployment of its network. Altice Dominicana will pursue its long-term industrial project and continue providing best-in-class telecommunication services to its subscribers, as part of the Altice Group. The transaction is expected to close during the third quarter of 2018 and is subject to the effective de-merger and customary closing conditions.

There were negotiations that took place during the first two quarters of 2018, however, the Management considered that the sale was not highly probable as of June 30, 2018. The criteria for classification as held for sale was not met.

Unrecognized Contractual Commitments

We have other contractual obligations incurred in the ordinary course of business, including commitments relating to building or upgrading network infrastructure, purchase of set-top boxes, modems, mobile handsets and other end-user equipment and various maintenance and support contracts primarily relating to the maintenance and support of network infrastructure and equipment, purchase commitments for content, royalty payments to regulatory authorities and authors' rights to societies and commitments under interconnection contracts.

Related Party Transactions

Please refer to Note 13 to the audited consolidated financial statements of Altice International as of and for the six months ended June 30, 2018.

Off Balance Sheet Arrangements

We are not party to any off-balance sheet arrangements that have, or are reasonably likely to have, a current or future material effect on our financial condition, changes in financial condition, revenue or expenses, results of operations, liquidity, capital expenditure or capital resources, other than the contractual commitments relating to purchase of property plant, and equipment, operating leases or as disclosed below or in the audited consolidated financial statements of Altice International as of and for the six months ended June 30, 2018.

Critical Accounting Policies, Judgments and Estimates

For details regarding the Group's critical accounting policies, judgments and estimates, see Note 2 to the audited consolidated financial statements of Altice International as of and for the six months ended June 30, 2018.

Key Income Statement Items

Revenue

Revenue consists of income generated from the delivery of fixed-based services to our B2C and B2B customers, mobile services to our B2C and B2B customers, wholesale and other services. Revenue is recognized at the fair value of the consideration received or receivable net of value added tax, returns, rebates and discounts and after eliminating intercompany sales within the Group.

Fixed-based B2C services: Revenue from fixed-based services consists of revenue from pay television services, including related services such as Video on Demand ("VoD"), broadband internet services, fixed-line telephony services and ISP services to our customers. This primarily includes (i) recurring subscription revenue for pay television services, broadband internet and fixed-line telephony (which are recognized in revenue on a straight-line basis over the subscription period), (ii) variable usage fees from VoD and fixed-line telephone calls (which are recognized in revenue when the service is rendered), (iii) installation fees (which are recognized in revenue when the service is rendered if consideration received is lower than the direct costs to acquire the contractual relationship) and (iv) interconnection revenue received for calls that terminate on our cable network.

Mobile B2C services: Revenue from mobile telephony services primarily consists of (i) recurring subscription revenue for our post-paid mobile services (which are recognized in revenue on a straight-line basis over the subscription period), (ii) revenue from purchases of our pre-paid mobile services (which are recognized in revenue when the service is rendered), (iii) variable usage fees for mobile telephony calls (which are recognized in revenue when the service is rendered), (iv) revenue from the sale of handsets (which are recognized on the date of transfer of ownership), and (v) interconnection revenue received for calls that terminate on our mobile network.

Wholesale and B2B fixed and mobile services: Revenue from wholesale services primarily consists of revenues derived from renting our network infrastructure services, including IRUs and bandwidth capacity on its network, to other telecommunications operators, including mobile virtual network operations ("MVNOs") as well as related maintenance services. Revenue from B2B services is the same as the above fixed and mobile services, but for the business sector.

Others: Revenue from our other services primarily consists of revenue from other businesses, such as (i) datacenter activities, (ii) content production and distribution, (iii) advertising, (iv) customer services, (v) technical services, and (vi) other activities that are not related to our core fixed or mobile businesses.

Intersegment Eliminations: Intersegment costs, which primarily relate to services rendered by certain centralized Group functions (such content production and customer service) to the operational segments of the Group, are eliminated in consolidation.

Purchasing and subcontracting services

Purchasing and subcontracting services consist of direct costs associated with the delivery of fixed-based services to our B2C and B2B customers, mobile services to our B2C and B2B customers, wholesale and other services. We present purchasing and subcontracting services paid for the procurement of the following services:

Fixed-based services: Purchasing and subcontracting services associated with fixed-based services consist of all direct costs related to the (i) procurement of non-exclusive television content, royalties and licenses to broadcast, (ii) transmission of data services and (iii) interconnection costs related to fixed-line telephony. In addition, it includes costs incurred in providing VoD or other interactive services to subscribers and accounting variations arising from changes in inventories of customer premises equipment (such as modems, set-top boxes and decoders).

Mobile services: Purchasing and subcontracting services associated with mobile services consist primarily of mobile interconnection fees, including roaming charges and accounting variations arising from the changes in inventories of mobile handsets.

Wholesale: Purchasing and subcontracting services associated with wholesale primarily consist of costs associated with delivering wholesale services to other operators.

Others: Other purchasing and subcontracting services consist of the (i) cost of renting space for datacenters (subject to certain exceptions), (ii) utility costs related to the operation of datacenters (such as power and water supply costs), (iii) in relation to the content activity of the Group, technical costs associated with the delivery of content, such as satellite rental costs, (iv) in our technical services business, the cost of raw materials used in the technical activities related to the construction and maintenance of the network, cables for customer connections, etc., and sub-contractor fees associated with the performance of basic field work and the supervision of such sub-contractors, and (v) direct costs related to our call center operations, such as service expenses, telecom consumption subscriptions and energy costs, in our customer services functions.

Intersegment Eliminations: Intersegment costs, which primarily relate to services rendered by certain centralized Group functions (such content production and customer service) to the operational segments of the Group, are eliminated in consolidation.

Other operating expenses

Other operating expenses mainly consist of the following subcategories:

Customer service costs: Customer service costs include all costs related to billing systems, bank commissions, external costs associated with operating call centers, allowances for bad customer debts and recovery costs associated therewith.

Technical and maintenance: Technical and maintenance costs include all costs related to infrastructure rental, equipment, equipment repair, costs of external subcontractors, maintenance of backbone equipment and datacenter equipment, maintenance and upkeep of the fixed-based and mobile networks, costs of utilities to run network equipment and those costs related to customer installations that are not capitalized (such as service visits, disconnection and reconnection costs).

Business taxes: Business taxes include all costs related to payroll and professional taxes or fees.

General and administrative expenses: General and administrative expenses consist of office rent and maintenance, professional and legal advice, recruitment and placement, welfare and other administrative expenses.

Other sales and marketing expenses: Other sales and marketing expenses consist of advertising and sales promotion expenses, office rent and maintenance, commissions for marketers, external sales and storage and other expenses related to sales and marketing efforts.

Staff costs and employee benefits

Staff costs and employee benefits are comprised of all costs related to wages and salaries, bonuses, social security, pension contributions and other outlays paid to Group employees.

Depreciation and amortization

Depreciation and amortization includes depreciation of tangible assets related to production, sales and administrative functions and the amortization of intangible assets.

Impairment losses

Impairment losses include the write-off of any goodwill or tangible and intangible assets that have been recognized on the acquisition of assets based upon a re-evaluation of the cash generating capacity of such assets compared to the initial valuation thereof.

Other expenses and income

Other expenses and income include any one-off or non-recurring income or expenses incurred during the on-going financial year. This includes deal fees paid to external consultants for merger and acquisition activities, restructuring and other non-recurring costs related to those acquisitions or the business in general, any non-cash operating gains or losses realized on the disposal of tangible and intangible assets and management fees paid to related parties.

Interest relative to gross financial debt

Interest relative to gross financial debt includes interest expenses recognized on third party debt (excluding other long term liabilities, short term liabilities and other finance leases) incurred by the Group.

Other financial expenses

Other financial expenses include other financial expenses not related to the third party debt (excluding other long term liabilities and short term liabilities, other than finance leases) incurred by the Group. Such expenses mainly include interest costs of finance leases, variations in the fair value of non-hedged derivative instruments and the inefficient portion of hedged derivative instruments.

Financial income

Financial income consists of changes in the net fair value of the financial derivatives, gains from the disposal of financial assets, net exchange rate differences, and other financial income.

Net result on disposal of businesses

Net result on disposal of businesses includes the gain/loss recognized on the disposal of our subsidiaries. This line item is presented separately in the consolidated statement of income for the years ended December 31, 2015 and 2017 and for the six months ended June 30, 2017. For the six months ended June 30, 2018, the net result on disposal of businesses is booked under other expenses and income.

Share of profit of associates

Share of profit of associates consists of the net result arising from activities that are accounted for using the equity method in the consolidation perimeter of the Group.

Income tax expenses

Income tax expenses are comprised of current tax and deferred tax. Taxes on income are recognized in the income statement except when the underlying transaction is recognized in other comprehensive income, at which point the associated tax effect is also recognized under other comprehensive income or in equity.

Adjusted EBITDA

Adjusted EBITDA is defined as operating profit before depreciation and amortization, impairment and losses, other operating and non-recurring items and other adjustments (equity-based compensation expenses) in EBITDA. Adjusted EBITDA is unaudited and is not required by or presented in accordance with IFRS or any other generally accepted accounting standards. We believe that this measure is useful to readers of our financial as it provides them with a measure of the operating results which excludes certain items we consider outside of our recurring operating activities or that are non-cash, making trends more easily observable and providing information regarding our operating results and cash flow generation that allows investors to better identify trends in its financial performance. Adjusted EBITDA should not be considered as a substitute measure for operating income and may not be comparable to similarly titled measures used by other companies.

Capital expenditure

We classify our capital expenditures in the following categories.

Fixed-based services (including wholesale): Includes capital expenditures related to (i) connection of customer premises and investment in hardware, such as set-top boxes, routers and other equipment, which is directly linked to RGU growth ("CPEs and installation related"); (ii) investment in improving or expanding our cable network, investments in the television and fixed-line platforms and investments in DOCSIS network capacity ("cable network and construction related") and (iii) other capital expenditures related to our cable/fibre based business. This also includes capital expenditures relating to datacentres, backbone network, connection fees of client's premises, rental equipment to customers and other B2B operations as well as content related capital expenditures relating to our subsidiaries that produce and distribute content. Capital expenditures relating to network and equipment that is common to the delivery of fixed-based or mobile services as well as in Others are reflected in cable capital expenditures or mobile capital expenditures as the case may be.

Mobile services: Includes capital expenditures related to improving or expanding our mobile networks and platforms and other investments relating to our mobile business.

Others: Includes capital expenditures relating to our content rights and other non-core fixed-based or mobile activities, such as capital expenditures relation to our datacentres and backbone network.